

## **Historic, Archive Document**

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**Our  
STARS FOR 1941**

- Thornless Boysenberry, page 5.
- One-Tree Orchards (Apples — Peaches), page 5.
- New Wozzata Everbearer, pages 14 and 15.
- New "Mingold", the Vitamin D Tomato, back cover.

# Westhauser

**QUALITY NURSERY STOCK  
All Northern Grown**

**WESTHAUSER Nurseries  
SAWYER, MICHIGAN**

## Rio-Oso-Gem

(U. S. Plant Patent No. 89)

**At Last a SELF-POLLENIZING, FREESTONE PEACH With All the Good Points**

**FIRST IN  
SIZE — FLAVOR — BEAUTY — FIRMNESS**

It is the largest peach of them all, averaging  $2\frac{3}{4}$  to  $3\frac{3}{4}$  inches across. Globular shaped. Almost free from fuzz.  
**Oh! What a flavor!** Rich—sweet—juicy—slightly spicy.  
**It's a beauty** with its dashing, brilliant red blush, and its fine grained yellow flesh, that is red at the pit.  
Tree bears young and is regularly **productive**, requiring annual thinning. It is very **hardy**. Rio Oso Gem has been grown here

in Michigan for the past few years, and will succeed wherever peaches are grown. One commercial grower is so enthused with Rio-Oso-Gem that he contemplates setting 60 acres of this wonderful variety.

It brings top prices. Buyers are instantly attracted by its **size, beauty, and firmness** of skin and flesh which makes it an excellent shipper. Then, too, it ripens a week to 10 days later than Elberta, thus prolonging the peach season.

Westhauser Nurseries are licensed distributors of this fine new peach in the following states only: Indiana, Illinois, Ohio, Missouri, Iowa, Wisconsin, Minnesota and Michigan.



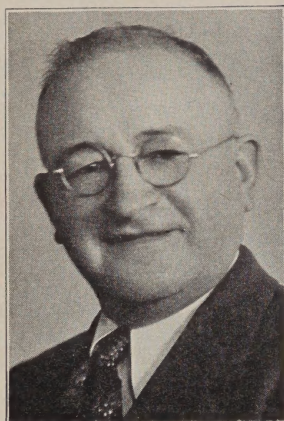
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### RIO-OSO GEM PRICES

|              | Each   | 3 Lots | 10 Lots | 25 Lots |
|--------------|--------|--------|---------|---------|
| 9/16 in. . . | \$0.80 | \$2.25 | \$6.00  | \$14.00 |
| 7/16 in. . . | .60    | 1.65   | 5.00    | 12.00   |
| 5/16 in. . . | .40    | 1.10   | 3.50    | 8.50    |

Not subject to any **Cash Discount.**





WM. WESTHAUSER

# Westhauser

produce superior Results

## Efforts

**BETTER QUALITY  
at NO EXTRA COST**

*Succeed with*

**Westhauser's Nursery Stock**

### **Hello Friends:**

Here we are entering our 1941 selling season and take great pride in presenting to you our new Nursery Buying Guide, with a wonderful selection of **STANDARD** and **NEW PROVEN** varieties. Also many **BARGAIN** assortments.

We hope that you will enjoy reading this book and convince yourself that our prices are within reach of all.

### **Quality and Fair Prices**

Hard work, ripe experience, sufficient working capital and up-to-date farm machinery have put us in a favorable position and have a strong bearing on **QUALITY** and **PRICE**. Our soils are improved yearly with cover crops, manure, etc. We have made every effort to live up to our reputation to produce and offer only **SUPERIOR NURSERY STOCK**, and we believe that we have fully succeeded.

### **Buy Our Hardy, Heavy-Rooted Stock**

Every plant, bulb and tree is state inspected and certified disease-free, well stocked with plant food and minerals, chuck full of vitality. Nursery stock of this caliber can't help but make money for our customers.

We have thousands of unsolicited letters from satisfied customers on file, complimenting us on our heavy rooted stock and the wonderful results they have had.

They come to us year after year for their nursery supplies, thus helping us progress in our ambition for higher accomplishments.

### **Our Responsibility of Leadership**

Is in selecting only the **BEST PROVEN** varieties in the nursery line for our customers, which must and will go on. Only after years of careful testing of **NEW VARIETIES** do we actually bring to you in our Guide Book the varieties to plant for **SUCCESS**.

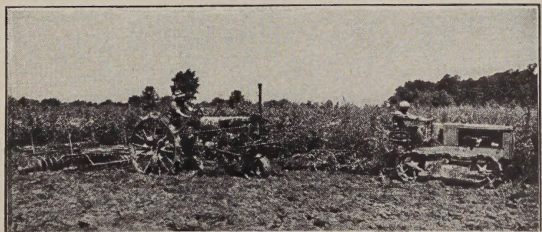
We, for instance, refer you to the **GRAND CHAMPION**, the sensational spring-bearing Strawberry, introduced by us a few years ago, which has been, since its introduction, a **SELL-OUT** with us, and is gaining more favor from year to year. **WAYZATA**, the **HONEY-SWEET** Everbearing Strawberry, by far the best everbearer today, is grown extensively by us. **GREAT MASTER**, the fancy late spring-bearing Strawberry. **BOYSENBERRY**, **BLUE-BERRY** and **THORNLESS BOYSENBERRY**.

### **REFERENCES**

Dun and Bradstreet; Benton Harbor State Bank, Benton Harbor, Mich.; Postmaster or Railway Express Agent, Sawyer, Mich.



Westhauser's Up-to-Date Packing House and Office



Discing Under Heavy Cover Crop to Supply Humus and Minerals to Our Land



We Dig Our Plants Carefully by Hand. Here are Some of Our Diggers





## Our Broad GUARANTEE is Your Protection

WE GUARANTEE that our nursery stock is first-class in every respect, free from disease, freshly dug, true to name, and to reach you in good growing condition. We will at our option either replace free of charge or refund your money on any shipment which arrives in bad condition, providing claim is made within five days after arrival of shipment, with a signed statement from your Express Agent or Postmaster, showing the extent of damage.

Our stock is carefully handled and full of vitality, and, under ordinary conditions, should grow for you. But if it does not, owing to the weather and other conditions over which we have no control, we will replace it at half price the following season, if you notify us not later than October 1, 1941.

It is understood between purchaser and ourselves that we are not liable for any greater amount than paid for stock.

# Free!

### "FEST SUPERIOR"

says Mr. V. A. Beaudoin  
of Iowa

"We received our order of strawberry plants and are so well pleased with them we are sending you another order for 500 Premier. We ordered strawberry plants from four other nurseries, but yours are far superior to any of them."

#### MICHIGAN STATE DEPARTMENT OF AGRICULTURE

Orchard and Nursery Inspection  
Certificate of Inspection No. 633

Lansing, Mich., October 4, 1940.

This is to certify that the Raspberry fields of Westhauser's Nurseries, Sawyer, Mich., have been inspected according to the regulations of this Department, and have been found apparently free from dangerous insects and diseases, this certificate is granted and the sale of plants from the approved fields is authorized for the year ending September 15, 1941.

Fee paid. First inspection made 6-4-39. Second inspection made 9-3-40.

ELMER A. BEAMER, Commissioner.

MILES NELSON, Director.

Bureau of Agricultural Industry.

C. A. BOYER

In Charge of

Orchard and Nursery Inspection

## With Orders for \$5 or More

- 25 Asparagus, 2-yr.,
- or 2 Hansen Bush Cherries,
- or 20 Chinese Elm trees, 18-20 inches,
- or 2 Cotoneaster Divaricata.

## With Orders for \$10 or More

- 3 Hansen Bush Cherries,
- or 50 Asparagus, 2-yr.,
- or 40 Chinese Elm trees, 18-20 inches
- or 4 Cotoneaster Divaricata.

## Discounts for

### Early Cash Orders

- 20% DISCOUNT UP TO FEBRUARY 5th.
- 15% DISCOUNT UP TO MARCH 5th.
- 10% DISCOUNT UP TO APRIL 5th.

WRITE FOR SPECIAL PRICES ON  
LARGE QUANTITIES

## A Beautiful Shrub That is Uncommon, Yet Easy to Grow —COTONEASTER DIVARICATA



This unusual shrub has a graceful, spreading habit of growth, making it ideal for planting in front of taller growing shrubbery. The tiny, dark green leaves are shiny like holly leaves, most unusual. In fall the leaves turn red and orange and hang on the bush well into the winter. White flowers are produced in great profusion, followed by red, egg-shaped fruits in beautiful, conspicuous clusters. Hardy and easy to grow.

Fortunately we have a supply of strong, 12 to 18 in. plants, that we are offering our customers this year at the exceptionally low price of

|        |             |
|--------|-------------|
| ONLY—  |             |
| Each   | .....\$0.50 |
| 3 for  | ..... 1.00  |
| 6 for  | ..... 1.75  |
| 12 for | ..... 3.00  |
| 25 for | ..... 5.50  |

PRICES NET

## TRANSPLANTONE

### "A Vitamin-Hormone Stimulant for Rooted Plants"

Transplantone is a water-soluble powder containing Vitamin C, Vitamin B<sub>1</sub>, and other parts of the Vitamin B complex PLUS root forming Hormone. These chemicals are essential for plant growth. Hormone initiates roots and the Vitamins take care of their continued growth.

### HOW IT WORKS

Inevitably roots are broken or disturbed when growing plants are moved, naturally growth is interrupted until plants put forth new roots. Then, too, there is usually a severe water loss, causing the plants to wilt. TRANSPLANTONE solution RE-INVIGORATES the plant by doing these four things:

- 1—Reduces Wilting
- 2—Invigorates Old Roots
- 3—Multiplies New Roots
- 4—Reduces Loss in Transplanting

3-oz. can makes 30 gallons of solution for re-invigorating growth at planting time, or 3,000 gallons of solution for weekly watering. Enough for a season in the average garden.

### HOW TO USE IT

Dissolve a level teaspoonful in a gallon of water and sprinkle plant immediately after transplanting. In case of plants, shrubs or trees which are transplanted with a ball of earth, soak the soil around the roots with the solution. Dormant or "bare-root" plants should be soaked in solution for not less than one hour or more than two hours before planting. It performs miracles. Be the first to benefit from using Transplantone. It can be shipped with your nursery order.



# Now! Two Types of BOYSE

## Regular Boysenberry AN ESTABLISHED COMMERCIAL MONEY-MAKER

**MADE A PROFIT FIRST YEAR**  
Mo., Aug. 4, 1940.  
Mr. L. Norwood reports: "The Boysenberries produced very well this year. I sold enough to cover all expenses they had cost me, including crates, and boxes, with a profit besides."

**BOYSEBERRIES CREATED A SENSATION**  
Mr. Wm. Tyndale, of Washington, writes: "The Boysenberry plants that I bought last year raised their first crop this year and what a sensation they created; the talk of the community; unable to supply the demand. I have had lots of demand for plants."

### Thorny Boysenberry Prices:

#### 1-Year, No. 1 Plants

|                 |          |
|-----------------|----------|
| 12 plants for   | ..\$1.25 |
| 25 plants for   | .. 1.75  |
| 50 plants for   | .. 2.50  |
| 100 plants for  | .. 4.85  |
| 200 plants for  | .. 9.00  |
| 300 plants for  | ..13.00  |
| 500 plants for  | ..20.00  |
| 1000 plants for | ..39.95  |

#### 2-Year Transplants Will Bear This Year

|               |           |
|---------------|-----------|
| 1 plant for   | ...\$0.25 |
| 6 plants for  | ... 1.00  |
| 12 plants for | ... 1.75  |
| 25 plants for | ... 3.00  |

For four years editors of farm and garden magazines have written about this new kind of all BRAMBLE berries. Has produced 11,500 one-pound baskets per acre, which sold for \$1,737.50 on a roadside stand. The berries are 1½ to 2 inches in length, color a beautiful purple, similar to Youngberry, but more highly flavored and less seedy.

### Buy Westhauser's Northern Grown Plants

Large, Thrifty, Heavy-Rooted — They Are in a Class by Themselves for True Quality.

The Boysenberry was originated in California. Five years ago we bought our plants from that source, with the intention of developing and hardening them in our northern climates; now we believe that we are the largest growers here in the North of hardy Boysenberry plants. They have come through below-zero weather splendidly; they are also drought-resistant—four years ago when we had an extended drought we did not lose one of our entire plantings. Today about fifty per cent of Boysenberries offered are still southern grown plants. Be safe and buy our hardy northern grown plants.

Regular Boysenberry

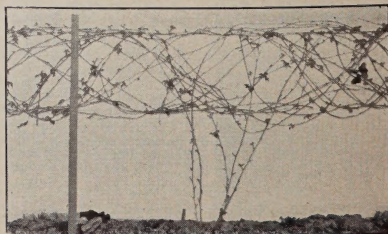


### The Flavor of Boysenberry is Superb

It is a mild, rich, pleasing blend of the Raspberry, Loganberry and Blackberry. You will be proud of your Boysenberries, your neighbors will admire them, and you will agree with us, saving that they are the finest berries you have ever tasted, either fresh, canned, in pies, jams or jellies.

### How to Grow Both Types of Boysenberry

Set plants 8 by 8 feet apart, both in and between the rows, as the root system spreads out considerably in search of moisture and plant food. The Boysenberry makes a very thrifty growth the first year. The vines often grow 10 feet. Let the vines creep on the ground the first year, and in the more northern states, the extreme North, cover lightly with straw, leaves or soil before the hard frosts begin, just to be on the safe side. In the spring remove this covering, and when the Boysenberry commences to bud, tie the vines to a trellis or wire, stretched on posts about 2½ feet from the ground. Right after fruiting, cut old vines down to ground, remove and burn them, this throws all the strength and energy into the roots for producing young vines, as it is these young vines that bear the fruit crop the following season. As outlined above, leave the young vines on the ground during fall and winter; in the spring, tie them to the trellis, etc. Repeat this practice year after year. Now a word about fertilization: humus is always welcome. Barnyard manure, decayed leaves or vegetable matter of some sort worked well into the soil along the rows is beneficial to the Boysenberry; however, if this sort of fertilization is not available, we recommend the use of a combination commercial fertilizer, applied at the rate of 200 to 500 pounds to the acre, or one-fourth to one-half pound to a plant; this, of course, should be well worked into the land, either by drilling or harrowing. You can secure this commercial fertilizer from most every hardware or feed store. About 600 plants to the acre.



Photograph taken in early spring to show clearly how to arrange Boysenberry canes on wire for best results.



# N BERRIES

## The New THORNLESS BOYSENBERRY

No "Stickers"—10 Days to Two Weeks Earlier

**BRINGS HOME THE BIG MONEY.** As it ripens 10 days to two weeks earlier than its parent (the regular Thorny Boysenberry). This is a decided advantage for the grower who wants to get his berries onto the market while prices are at the top. Because it is earlier it does not interfere with your regular Thorny Boysenberry that commences to ripen when the Thornless crop is about all cashed in. The Thornless bears as heavy, if not heavier, than the Thorny Boysenberry.

**FLAVOR.** Like its parent plant, whose reputation is known the country over for its pleasing flavor, the Thornless also have a pleasing flavor; that is, just a little more spicy. It seems to us that the red raspberry flavor predominates.

**A PROVEN STRAIN.** The Thornless Boysenberry is a sport or offspring of the regular Thorny Boysenberry. While many Boysenberry plantings have had occasional thornless "sports," they have been found to be valueless. Let that be a warning to the wise, be sure you get your plants from a proven strain. The sport our strain originated from is a distinctive success. It has all the characteristics of its parent (the regular thorny type Boysenberry), except that it has no thorns, which makes it convenient and a pleasure for the home gardener to pick and handle. Since it is easier to handle, it means a labor saving to the commercial grower.

### PROGRESSIVE HOME ASSORTMENT

- 8—1-yr. Regular Boysenberry plants.
- 4—1-yr. Thornless Boysenberry plants.

**\$1.59**

No Discount

### BIG VALUE DEAL

- 10—1-yr. Regular Boysenberry plants.
- 10—1-yr. Thornless Boysenberry plants.

**\$2.39**

No Discount

**HARDY.** Since it originated from the regular Thorny Boysenberry it is very hardy. It has stood 40 degrees below zero without any covering in the winter, but we advise our customers in the colder sections to cover them lightly with straw or other material just to be on the safe side.

Two years ago we paid 45c each wholesale for our first planting. We have expended a great deal of effort, time and labor in propagating this fine berry to bring it to you.

**SUPPLY IS LIMITED.** Be the first in your neighborhood to have this outstanding berry. Culture is the same as that of the regular thorny type, see page 4.

### Thornless Boysenberry Prices 1-YEAR PLANTS

|              |        |               |         |
|--------------|--------|---------------|---------|
| 1 for .....  | \$0.40 | 50 for .....  | \$ 7.50 |
| 3 for .....  | .85    | 100 for ..... | 15.00   |
| 6 for .....  | 1.50   | 200 for ..... | 29.00   |
| 12 for ..... | 2.50   | 300 for ..... | 42.00   |
| 25 for ..... | 4.00   | 500 for ..... | 68.00   |

WRITE FOR PRICES ON LARGER LOTS

### 2-YEAR PLANTS

\$1.25 each; 3 for \$2.00; 6 for \$5.00; 12 for \$9.00.

### 2 STAR GARDEN

- 6 1-year Regular Boysenberry
- 2 1-year Thornless Boysenberry

**\$1.00** Net  
No Discount



## Westhauser's One Tree Orchards

Here is just the thing for you folks who have just a limited amount of space—we have had our growers graft five different varieties all on one sturdy trunk, giving a variety of colors and flavors and a long season of bearing since we have put both early and later varieties all on the same tree.

### 5-N-1 Apple

Dark Red Jonathan, Yellow Delicious, Red Delicious, Wealthy, and Yellow Transparent. Apples from early summer to late fall. Be the first in your community to have this real worth-while novelty. We offer these trees in 11/16 inch grade, 5 to 6 ft.

**\$1.50**

Each

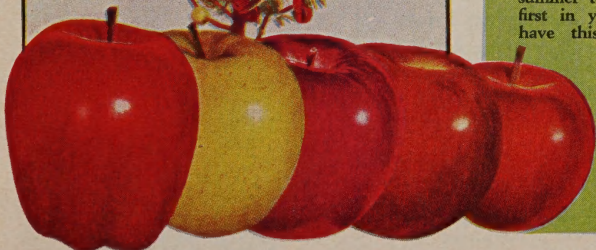
3 or more, \$1.40 each, less discount

### 5-N-1 Peach

Here are five fine Peach varieties all on one tree: Elberta, Red Bird, Golden Jubilee, J. H. Hale and Belle of Georgia. It takes little space and will furnish you with Peaches from middle of August until the first of October. Order now. We offer these in 9/16 in. grade,

4 to 5 ft., **\$1.35** each...

3 or more, \$1.25 each, less discount





*New Early*

# DORSETT

## Dorsett Prices

|          |      |        |
|----------|------|--------|
| 25 for   | .... | \$0.40 |
| 50 for   | .... | .60    |
| 75 for   | .... | .75    |
| 100 for  | .... | 1.00   |
| 200 for  | .... | 1.75   |
| 300 for  | .... | 2.35   |
| 400 for  | .... | 2.90   |
| 1000 for | .... | 5.75   |

**Discount  
For Early  
Orders  
See Page 3**

## A Mighty Newcomer

No other new variety has created such a quick and great demand and popular favor as the Dorsett.

Dorsett ripens with Premier or perhaps a day or two later, depending on the type of soil they are grown on.

Foliage is vigorous, healthy, dark green, upstanding and has a very thrifty appearance. 8 to 10 inches tall.

**BERRIES ARE LARGE AND FIRM**, considerably larger than Premier, very attractive, glistening bright red, firm, and appeal to the buyer of fancy berries. They ripen evenly all over, keep their fresh picked appearance on arrival at long distance markets. The flavor is sub-acid, richly sweet and satisfying. See illustration in color on front page.

A large commercial berry grower who grows the best standard varieties, says that he considers the Dorsett the most valuable variety he has grown, and if he could limit himself to one variety, he would choose Dorsett.



## Fairfax

**Early to Midseason  
The Sweetest Spring-  
Bearing Strawberry**

The Fairfax ripens 3 to 5 days later than Dorsett, offspring of the same parents as Dorsett.

Fairfax, like Dorsett, makes plants freely; however, the foliage does not grow quite as tall as the Dorsett, the leaves are large, tough and disease-resistant, the plants spaced farther apart, similar to Premier.

The berries are fully as large as Dorsett, often 1½ inches through and red to the core, the shape is somewhat irregular, the color is medium to dark red, very shiny and polished appearing, covered with prominent yellow seeds.

The flavor is the best of any spring-bearing Strawberry; we have many letters from customers who tell us that they get more for Fairfax in their home stores, the trade calls for Fairfax by name and appreciate their superior quality.

## Fairfax Prices

|          |      |        |
|----------|------|--------|
| 25 for   | .... | \$0.45 |
| 50 for   | .... | .70    |
| 75 for   | .... | .90    |
| 100 for  | .... | 1.10   |
| 200 for  | .... | 1.80   |
| 300 for  | .... | 2.50   |
| 400 for  | .... | 3.00   |
| 1000 for | .... | 6.50   |

**Less Discounts**

## DUNLAP—The Old Standby

(Midseason)

The berries are medium to large, conical and often slightly necked, dark crimson with a deep red flesh, quality very good. The plants are healthy and vigorous. Very productive. Grows on all kinds of soil, and in extremely cold climates. The best variety for canning and a good pollinizer for pistillate varieties. It can be shipped to distant markets. Holds up a long while after being picked. Season a few days after Premier begins bearing.

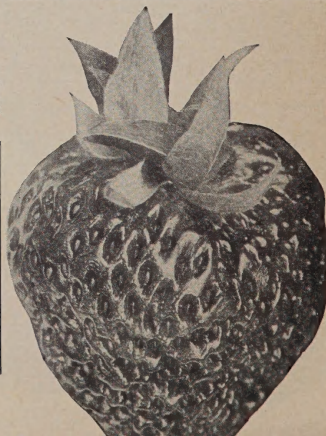
## AROMA

(Late)

The well known berry that has been on the market for many years. Berries are a glossy red, and have a very pleasing flavor. It is one of the best berries grown for long distance shipping as well as being a home favorite. A trial will be sure to make friends and bring repeated orders.

## Dunlap and Aroma Prices

|          |       |        |
|----------|-------|--------|
| 25 for   | ..... | \$0.35 |
| 50 for   | ..... | .55    |
| 100 for  | ..... | .70    |
| 200 for  | ..... | 1.35   |
| 300 for  | ..... | 1.90   |
| 500 for  | ..... | 2.40   |
| 1000 for | ..... | 4.50   |





June to December  
COLLECTION  
100 Premier Earliest  
100 Gem Everbearer

\$1.89

Net, No Discount

**PREMIER** Special Price  
**\$5.75** per 1000

See page 3 for Discount

**Earliest—  
Most Profitable**



Premier is the earliest Standard Strawberry to ripen. It gets on the market when there is no competition, thus it receives the highest prices. This fact alone makes it a great money maker. The berries are large, of a beautiful glossy red appearance, very firm and stand long distance shipping well. It holds its size to the last of the season. Premier is supreme for eating, canning, local and long distance marketing. It is a strawberry for every purpose wanted. The plants are very productive, sturdy, long rooted, good drought resisters, and make good on any kind of soil.

### Westhauser's Improved Strain Are in a Class by Themselves

On our farms we have grown Premier for 18 years and are known throughout the country for our vigorous, productive stock which has been built up to its present perfection. Get started right and buy Westhauser's Improved strain.

#### Premier Prices

|          |             |
|----------|-------------|
| 25 for   | .....\$0.50 |
| 50 for   | ......75    |
| 75 for   | ......90    |
| 100 for  | .....1.00   |
| 200 for  | .....1.60   |
| 300 for  | .....2.30   |
| 500 for  | .....3.00   |
| 1000 for | .....5.75   |
| 2000 for | .....10.50  |

WRITE FOR SPECIAL PRICES  
FOR LARGER QUANTITIES

**Produced at the Rate  
of 10,000 Quarts  
per Acre**

Westhauser Nurseries,  
Sawyer, Mich.  
Dear Sir: From your 2,000  
Premier plants I harvested 2,400  
quarts of No. 1 berries last sum-  
mer. I did not keep count of the  
smaller berries. I am going  
to plant three to five acres.  
MRS. F. L. DAVIS,  
Virginia.



**FUJIYAMA**

This Japanese variety is really well named, being named after Japan's famous largest mountain, Mt. Fujiyama. Fujiyama is the largest of all Strawberries. Berries have been known to measure 7 inches around and weigh nearly 2 ounces. Fujiyama is a home use and nearby market berry, being not quite firm enough to ship far. Makes a beautiful plant and picking row, and produces like Premier. Ripens midseason to late, and holds its size well to the end.

#### FUJIYAMA PRICES

|         |             |
|---------|-------------|
| 25 for  | .....\$1.00 |
| 50 for  | .....1.75   |
| 100 for | .....2.25   |

#### ECONOMY ASSORTMENT

50 DUNLAP  
50 PREMIER  
25 CATSKILL

**\$1.10**

Net, no discount.





# GRAND CHAM

ONLY FROM WESTHAUSER  
CAN YOU BUY THE ORIGINAL STRAIN

Grand Champion was found as a single seedling on a decaying tree stump, produced 30 plants, which were set out on a space of 66 square feet; we harvested 105 quarts of berries of this setting the next spring.

## Over 5000 Quarts on One-Half Acre

Two years later in spite of heavy frost while they were in bloom, and almost continuous rain during the harvest, we picked over 5000 quarts of berries from one-half acre. The tall, heavy foliage protects the blooms from late spring freezing, and then, too, they bloom over a long period, ripening a few days after Premier; bear during the entire spring Strawberry season and still compete in quality with Aroma, which is a late variety. We have picked berries over a period of over 40 days.

### Grand Champion Prices

|                |        |
|----------------|--------|
| 25 for .....   | \$0.50 |
| 50 for .....   | .75    |
| 75 for .....   | .95    |
| 100 for .....  | 1.15   |
| 200 for .....  | 1.90   |
| 300 for .....  | 2.50   |
| 400 for .....  | 3.00   |
| 500 for .....  | 3.60   |
| 1000 for ..... | 7.00   |



## Catskill

A TRULY  
PROFITABLE  
COMMERCIAL

### New Giant Midseason Berry

Fruit Buyers, So Amazed at the Size of the  
Catskill Berries Grown on Our Farm,  
Tipped Out a Box and Counted  
Twenty-six Berries to a  
Full Quart

Produced 32,000  
Quarts from 3  
Acres; Sold on  
Wholesale Mar-  
ket for \$3,500.00

### Catskill Prices

|                |        |
|----------------|--------|
| 25 for .....   | \$0.45 |
| 50 for .....   | .60    |
| 75 for .....   | .80    |
| 100 for .....  | 1.00   |
| 200 for .....  | 1.65   |
| 300 for .....  | 2.25   |
| 500 for .....  | 3.40   |
| 1000 for ..... | 6.50   |



# PION

## The Berries

For canning and preserving they are in a class by themselves as they are coreless and retain their shape and flavor in the can. Their rich red color, the extra large size, beautiful appearance and high quality attracts the fancy fruit buyer. We have received a premium on our Grand Champion ever since we have grown them.

### What Our Customers Say About Grand Champion

Wisconsin.  
I want to write you about my Strawberry plants which I purchased from you last year. I was pleased with the Grand Champion—had a wonderful crop of excellent quality. I set several varieties which were good, but nothing compared to Grand Champion.

Yours truly,  
ALVIN NITZ.

Ohio.

Westhauser's Nurseries.

Gentlemen: Last spring I bought 2000 Grand Champion Strawberry plants from you and I want to tell you what fine success I had with these plants.

Grand Champion beats them all for size, appearance, and fine quality. I grow only the better kind of Strawberries. My customers paid me a premium on Grand Champion and I always was sold out of them first. Not only are they larger than any other variety, but there were twice as many of them and picking was a pleasure and most profitable.

FAR VIEW FRUIT FARM.

**3 Westhauser's  
BIG WINNERS**

50 Grand Champion } **\$1.79**  
50 Catskill  
25 Great Master }

Net, No Discount

## SPRING BEARER

At last we are able to offer an outstanding and highly profitable midseason Strawberry.

This variety was introduced a few years ago by the New York Experiment Station. Does well on any kind of soil. We have fruited Catskill this year and were surprised by the size, beauty and quantities of berries produced this **extremely dry season**.

Catskill is self-pollenizing; the berries are dazzling bright red, like Premier, size like Fairfax or larger, on strong fruit stems, and hold their size to the last. In 1935 a three-acre lot produced 32,000 quarts of berries. The plants are large and sturdy, producing strong runners; the leaves are extra large; a free plant maker.

### TOPNOTCH COMBINATION

100 PREMIER, earliest.  
25 GRAND CHAMPION, midseason to late.  
25 DORSETT, early to midseason.

**\$1.45**  
No Discount.



## A New Late Money-Maker GREAT MASTER

Great Master is a seedling discovered fruiting a few years ago. For years we have scoured the country over for just this type of a real worth-while late berry. After watching Great Master and putting it through the most rigid tests we were amazed to find it really exceeded our fondest hopes. It is a large, real firm, fancy, glossy berry with a superb flavor of its own, outbears other late spring bearers two to one. The flowers are self-pollenizing.

The plants are large and thrifty, make many runners, but space their plants far enough apart to insure large size berries; they ripen about three weeks later than Premier and mature every berry to full size.

We feel that we have done the Strawberry world a real service by adding such a valuable variety to the Strawberry family. Watch Great Master, buy a few plants and be the first in your locality to grow this outstanding wonder berry, prolong your fruiting season and have fancy berries when others are gone.

The supply of plants of Great Master is limited. Only 300 plants to one customer.

See Page 3 for Discounts and Free Goods.

### GREAT MASTER PRICES

|              |        |            |        |
|--------------|--------|------------|--------|
| 25 for ..... | \$0.75 | 100 for .. | \$1.90 |
| 50 for ..... | 1.10   | 200 for .. | 3.50   |
| 75 for ..... | 1.60   | 300 for .. | 4.75   |

Supply of this variety is limited, not over 300 to a customer.

# The Home Beautiful

## COLLECTION

### 3 BEAUTIFUL FLOWERING TREES

1 Red Flowering Dogwood  
3-4 ft.

1 Chinese Magnolia  
18-24 in.

1 Purple Leaved Plum  
2-3 ft.

All 3 for

**\$3.50**



Red Flowering Dogwood



Chinese Magnolia

### Red Flowering Dogwood

(*Cornus florida rubra*)

Beautiful red flowers on a Dogwood. These appear in April and May before leaves appear. Ultimate height about 20 feet. Foliage deep green, changing to bronzy red in autumn. One of the best of all ornamental shrubs. Plant 12 to 15 feet apart. Heavy rooted, twice transplanted stock. Prices: 3 to 4 ft., \$1.75 each; 2 for \$3.00; 4 for \$4.15.

### Purple-Leaved Plum

(*Prunus Cistena*)

A New Purple Leaf Plum. Shows more red in the colored leaves, lower growth and more compact than the common variety, glossier leaves. This dwarf tree comes out red in the spring, stays red all summer and is bronze-red in the fall. Beautiful single flowers in May. Prices: 2 to 3 ft., 50c each; 3 for \$1.20; 5 for \$2.00.

## OUR NEW RAINBOW GLADIOLUS ASSORTMENT

### 20 Varieties - Assorted Colors

All bloom this year. Bulbs over 3 inches in circumference.

Guaranteed to include 10 per cent Picardy, grows 3 to 5 feet tall, produces enormous Tea-Pink flowers, often 6 inches across. Balance is made up of Newer and Better Bulbs. A complete array of colors. All prepaid. 25 bulbs, 75c; 50 bulbs, \$1.00; 100 bulbs, \$1.50, net, no discount. Write for special prices on larger lots.

### FREE—Labeled Separately

Valuable Pelegrina, the only real blue Gladiolus with order of 25—2 Pelegrina Free

50—3 Pelegrina Free

100—5 Pelegrina Free



## Chinese Magnolia (Magnolia Soulangeana)

Let's change "Magnolia" to "Magnificent" for no name could be better suited to this glorious tree. Truly Magnolia is the aristocrat of all flowering ornamentals.

Produces immense 3- to 5-inch flowers in the spring before leaves appear. Leaves large and glossy. A highly ornate specimen at all times of year. Grows 18 to 20 feet tall. Admirers will come by your home just to see this amazing beauty. One customer wrote us in June that the Magnolia he purchased from us this spring has two blooms  $4\frac{1}{2}$  inches each and lasted over a month, which to him had already been worth the price he paid for it, he so enjoyed these blooms which were so magnificent in size and color. 2-year, 20 to 24 in., branched, field-grown stock, twice transplanted

PRICES: 24 in., \$1.75 each; 2 for \$3.00; 5 for \$6.50.



Purple-Leaved Plum

## DAHLIAS

The Cream of Giant Beauties

Flowers Measuring 6 to 10 Inches Across

KING OF BLACK. Red Cactus. 35c each; 4 for \$1.00.

AVALON. Chrome-yellow. 25c each; 5 for \$1.00.

MRS. WILSON. Lilac-lavender. 35c each; 4 for \$1.00.

MRS. L. DE VER WARNER. Deep mauve-pink. 25c each; 5 for \$1.00.

GLADYS SHERWOOD. White Cactus. 35c each; 4 for \$1.00.

One each (5 bulbs) of the beautiful Dahlias described above, \$1.00, prepaid.

### FREE

For every \$1.00's worth of Dahlia Bulbs, will include 1 NEW GIANT GALLANT FOX (a new clear pink, flowers 10-12 inches across) worth 50c.

All prepaid. Net, no discount.



Rosa Rouletti

## ROSA Rouletti

When you see this beautiful little Rose you will say it is adorable. The buds are shaped just like tiny Cupid's darts with red petals staining the point, and the fully opened flowers are perfect little Roses about 1 inch across with double rows of pretty pink petals. Blooms all summer until freezing weather. Grows only 8 to 10 inches high and 3 to 10 inches across. Ideal for low borders and can be used in rock gardens. Stands the coldest freezing weather, having come from the rugged slopes of the Alps Mountains.

PRICES: Potted Plants, 40c each; 3 for 90c; 6 for \$1.50.

## Blue Skylark HARDY ASTER

Planted in May, we actually counted 800 blooms on one plant. We are listing this wonderful Aster with the mum family. They have about the same blooming season, from early September to November. Blue Skylark is a very thrifty plant, grows from  $2\frac{1}{2}$  to  $3\frac{1}{2}$  feet high, can be planted for border planting or in back of smaller flowers like glads or mums on account of its great height. They are fine for individual bouquets or fit in beautifully with glads, mums, or other fall flowers. 25c each; 3 for 60c; 10 for \$1.00; 25 for \$2.10.



Blue Skylark Aster

## Egyptian 'MUM

Very Hardy Perennial

Similar to Pink Cushion and Azaleamum. Stronger grower and richer in color, blooms first year planted from August to late in fall, dainty rose-like buds opening to soft pink flowers; rapid grower, grows from a small plant to a mound the size of a bushel basket in one year with from 500 to a thousand blossoms on each plant, a gorgeous flower bed by itself; or if you are looking for a dainty, beautiful border for your flower bed, plant Egyptian 'Mum. 30c each; 2 for 50c; 5 for \$1.00; 12 for \$2.00.



Egyptian 'Mum

## Flowers Spring and Fall

WITH THIS COLLECTION

- 2 Rosa Rouletti
- 3 Blue Skylark Aster
- 1 Egyptian 'Mum

All 6 Plants  
Only \$1.25

Net, No Discount



# Westhauser's Improved Strain

*Have Berries This Summer 60-90 Days After Planting*

## MASTODON Everbearer

### Three Full Crops in Eighteen Months

When planted this spring, this wonderful variety will produce a crop in July and continue bearing until late in the fall. The second spring, the plants begin to fruit with the June varieties and continue on during the season.

The large size, fine quality and delicious flavor make the Mastodon a marvel of Nature. No wonder the demand for plants has increased from year to year. The demand for Mastodon exceeds the supply every year. Avoid disappointment by ordering early. Your plants will be reserved and shipped to you at the proper planting time.

#### MASTODON PRICES

|               |        |
|---------------|--------|
| 25 for ....   | \$0.85 |
| 50 for ....   | 1.15   |
| 100 for ....  | 1.85   |
| 200 for ....  | 3.00   |
| 300 for ....  | 4.00   |
| 400 for ....  | 5.00   |
| 500 for ....  | 5.50   |
| 1000 for .... | 9.50   |

For Larger Quanti-  
ties Write For  
Special Prices

#### GET STARTED RIGHT WITH A HEAVY-FRUITING STRAIN

Our Mastodon plants are outstanding for vigor, health and size and have an extra fibrous root-system. Order Westhauser plants this year and succeed. The great demand for Mastodon plants makes it advisable to order early and have your plants reserved and they will be shipped at the proper planting time.



Photo Taken June 1st



Photo Taken October 1st, Four Months Later



700 Quarts—  
Fall Crop Only  
—From 1000  
Mastodon

Nevis, Minn.

Dears Sirs:—We raised some very fine berries from the Mastodon plants we bought of you last spring. 700 quarts from the 1000 plants.

H. W. HARRIS.



# in of Everbearers

*Planting Until Snowfall*



See cover page for price and description of the Yellow Health Tomato, "MINGOLD".

## Small Everbearing Garden Collection

25 Wayzata, Everbearers  
25 Mastodon, Everbearers  
50 Gem, Everbearers

**\$1.99**

Net, No Discount

## SMALL FAMILY ASSORTMENT

50 MASTODON  
50 GEM **\$1.19**

## LARGE FAMILY ASSORTMENT

100 MASTODON  
100 GEM **\$2.00**

Net, No Discount

## DISCOUNTS FOR EARLY ORDERS

20% Discount up to February 5th.

15% Discount up to March 5th.

10% Discount up to April 5th.

See FREE GOODS on page 3.

The  
**NEW**  
Everbearing  
Sensation  
**GEM**

## A WONDERFUL EVERBEARER

### Foliage

For an Everbearer GEM is a heavy plant-maker and produces a larger fruiting row than any other Everbearer we know of. The plants are very hardy, not subject to leaf blight.

### Size and Appearance

The berries are large size, very uniform, and held their size even throughout the dry weather we had last summer. They have the appearance of an over-size Premier berry. The color is a deeper red, very glossy, and they have a very fancy appearance.

### Gem Prices

|          |       |        |
|----------|-------|--------|
| 25 for   | ..... | \$0.75 |
| 50 for   | ..... | 1.00   |
| 100 for  | ..... | 1.50   |
| 200 for  | ..... | 2.50   |
| 300 for  | ..... | 3.25   |
| 400 for  | ..... | 4.00   |
| 500 for  | ..... | 4.75   |
| 1000 for | ..... | 9.00   |

For Larger Quantities Write For Special Prices

### Country Home Collection

250 Mastodon, Everbearers  
250 Gem, Everbearers

**\$3.99**

500 each, \$7.79

Net, No Discount

### Flavor

The berries are very sweet and have a flavor like the Progressive variety. The flesh of the berry is very fine grained and red clear through. Very little sugar is necessary to bring out the flavor.

### Firm for Shipping

The berries are extremely firm and stand long distance shipping well. If you are in the market for an outstanding firm and fancy Everbearer try GEM this year. The supply, of course, is very limited, as only a few nursery firms are in possession of this great new variety. Play safe, order now.

# Westhauser's

The World's Greatest Ever-  
bearer **OUTYIELDS ALL**  
Other Everbearers

**2 TO 1**

At last we have an everbearer with **ALL THE GOOD POINTS**. Large, honey-sweet, uniform, firm berries with an even red color all over that are red to the core, no green tips. It is drought resistant, and is adapted to a wide range of soils from clay to sandy soil. Repeatedly outyields other everbearers at least 2 to 1.

Today, October 15th, we have picked a large quantity of Wayzatas for the market.

## THE HONEY-SWEET Berry Without a Fault

Everyone who has tasted Wayzata proclaims it the best flavored Everbearer of today. Those who have

started out in a small way with Wayzata come back year after year with a substantial increase in their orders in spite of the high prices. This wonderful berry loses no time in paying you back for your investment; starts to bear its first crop approximately 60 days after being planted, continuing to bear from then on, often as late as November; again the following spring you will get a fine crop, and then a third crop from July until snow flies.

For those who want the best in an Everbearer we recommend Wayzata. It yields an abundance of quality, delicious, honey-sweet, large, red berries that bring premium prices on the market, and are much sought after by the home trade. It is the favorite in the everbearing family.

## WITHSTANDS 30 BELOW ZERO

These large, extra heavy rooted Wayzata plants are very hardy; have stood 30 below zero weather. The thick, leather-like, dark green foliage that stands 8 to 10 inches high is free from leaf spots and other plant diseases. Crowns often multiply many-fold, which accounts for their heavy fruiting quality. They are so busy directing their energy to fruiting they do not make as many runner plants as other everbearers do, which, together with the great demand, keeps the price of plants rather high. For that reason plants are scarce and will be for some time to come. The Wayzata has been a sell-out with us every year and we are obliged to return many orders. Be on the safe side. Order early and have your plants reserved.

Westhauser Nurseries,  
Sawyer, Mich.  
Gentlemen: The 5000 Wayzata Strawberry plants I received from you this spring were as fine as could be grown anywhere. The quality is unsurpassed; they are sweet, have a very pronounced flavor and aroma, and are firmer than most everbearers. They are very attractive and ripen uniformly. Enclosed is a photo showing them 90 days after planting, fruiting heavily. You can look for a fine order next January.  
Respectfully, A. K. FORBES.

| WAYZATA              |         |
|----------------------|---------|
| Prices Single Plants |         |
| 12 for ..            | \$ 1.00 |
| 25 for ..            | 1.50    |
| 50 for ..            | 2.60    |
| 75 for ..            | 3.65    |
| 100 for ..           | 4.50    |
| 200 for ..           | 7.50    |
| 300 for ..           | 10.50   |
| 500 for ..           | 14.00   |
| 1000 for ..          | 27.50   |



## We Are the Leading Grower in the World of Wayzata Plants

See photo above. By careful selection of plants and specially prepared land we have so built up our strain that they are now in a class by themselves. We have commercial growers who have bought their Wayzata plants from us for the past 5 years in 5,000 and 10,000 lots, while other everbearing varieties could have been bought for a fraction of what they paid us for Wayzata. THERE IS A REASON.



**WESTHAUSER'S WAYZATAS  
ARE THE BEST IN THE  
COUNTRY** says Mr. Duncan of  
Missouri:

Dear Mr. Westhauser:

I want to thank you for the fine plants you sent me. I never saw such thrifty plants. My Wayzata clumps will be the size of a half-bushel basket by midsummer. You deserve lots of credit for pioneering such a supreme variety. Even the last 1000 lot of clumps, which I ordered in November, came through fine. The Wayzata is my favorite. Your efforts and the Michigan climate is the only place in the country to produce such quality. Have had plants from eastern states, but their stuff is over-worked and cannot compare with your northern quality.



# WAYZATA

**Delicious Honey-Sweet  
Bears 60 Days After Planting  
3 Full Crops in 18 Months**

## Wayzata Clump or Combination Plants

Grow Enormous Size—Often 12 to 15 Inches Across. Fifty Plants Will Supply the Average Family with Berries During Summer and Fall.



The Wayzata makes runner plants in limited quantities, but joins a number of new plants with new roots to the mother plant. This combination of plants appear as one large plant with a number of crowns, which is the reason Wayzata outbears all other Everbearing Strawberries. Nature provides each crown with a number of fruit stems and blooms which are formed before winter, remaining dormant until plants are transplanted in spring, which come to bloom shortly after.

"In other words, you get an extra crop of berries" in spring—they bear again in late summer and fall. We recommend these large plants for Hill System Culture especially for small plots and gardens, planting them 20 in. by 20 in.

### Wayzata Clumps

|         |             |
|---------|-------------|
| 1 for   | .....\$0.25 |
| 6 for   | ..... 1.00  |
| 12 for  | ..... 1.75  |
| 25 for  | ..... 3.00  |
| 50 for  | ..... 5.50  |
| 75 for  | ..... 8.00  |
| 100 for | .....10.00  |
| 200 for | .....17.50  |

### A Single Clump or Combination Plant

The size of the berries in the above photo is reduced in order to save space.

### FERTILIZER

The Wayzata Clumps possessing such a large root system, and the fruiting possibilities governed only by the humus and minerals in the soil, we recommend PEAT MOSS, which is rich in humus, nitrogen, and other minerals (unless your soil is rich in humus), about 10 quarts to each 50 Wayzata clumps. Peat Moss absorbs water and holds moisture ten times its own weight. Mix about 25 per cent with the soil in the openings that you plant the Wayzata clumps in. See page 17 on Peat Moss.



WESTHAUSER'S

### EVERBLOOMING ROSES

Strong, 2-Year, Field-Grown Plants—Bloom All Summer

**40c each; All 4 for \$1.35**

① Ami Quinard  
② Talisman

③ Mrs. E. P. Thom  
④ Editor McFarland





Indiana, 1939.  
Thank you very  
much for the nice  
Blueberry vines you  
sent me. I saved 25c  
by buying 2 from  
another source—each  
one of which proved  
to be about 1/2 as  
large as those you  
sent. I shall bear  
you in mind in the  
future.  
Very truly yours,  
James MacFartridge

# Giant Cultivated

# BLUEBERRY

ONCE PLANTED—LAST A LIFETIME

Profitable - Beautiful

Get Started  
Offer

8 3-year Bearing-size Blue-  
berries  
2 bags (4 bus.) of Peat  
Moss  
Net, no discount **\$4.79**

20 1-year Blueberries  
2 bags (4 bus.) of Peat  
Moss  
Net, no discount **\$6.79**

Not only does the cultivated Blueberry produce  
juicy and delicious berries two to three times as  
large as common Blueberries, resembling in size a  
bunch of Delaware grapes and selling for 40c to 60c a  
quart, but they are beautiful ornamental bushes  
reaching 6 to 8 feet in height. The foliage is dark  
green, long and narrow, blossoms bell-shaped and pinkish white.

**CROSS POLLENIZATION.** At least  
TWO PLANTS should be planted for cross  
pollenization. This insures more berries.

## 1-Year Plants — Vitamin B<sub>1</sub> Treated

Before shipping, the root system of each one-year-old plant is treated  
with a Vitamin B<sub>1</sub> solution, then bedded in Peat Moss and wrapped in wax  
paper. This is certain to give the plants a very much easier start. Protects  
them against transplanting shock, which ordinarily occurs. These plants are  
especially recommended to both home gardener and commercial grower.  
**WRITE FOR PRICES ON QUANTITY LOTS.**

## 2-Year Transplants

Are nicely branched and have a heavier root system than the one-year  
plants, and will begin bearing the following year.

## 3-Year Transplants Balled and Burlapped

Are 10 to 15 inches tall, heavy branched canes whose root systems are  
accordingly heavier, with a good setting of fruit buds; will bear this year.  
They came balled (with some of the black soil in which they were grown)  
and burlapped together with some additional Peat Moss. This assures  
successful starting. Shipping weight 8 to 10 pounds.



## Three Proven VARIETIES

After much experimenting and study we  
decided on the following varieties and will  
supply our trade as long as they last. How-  
ever, we reserve the right, in case we are  
sold out of some variety, to substitute any  
of the three.

**RUBEL.** One of the most vigorous growers, upright,  
very good grower, and the heaviest producer of  
them all. Fruit is large but a little tart. Good  
shipper. Leaves turn red in fall. Very ornamental.  
Fruit borne in clusters.

**RANCOCAS.** Vigorous, upright grower. Very pro-  
ductive. Fruit sweet and fine flavor. Ornamental.  
Fruit borne in clusters. Midseason to late.

**JERSEY.** Ripens a few days later than Rubel. Bush  
is upright. The berries are of good quality, large  
and firm. A favorite with the commercial grower.

## BLUEBERRY PRICES

1-yr., 4 in. to 7 in.

|               |         |
|---------------|---------|
| 3 for .....   | \$ 1.00 |
| 6 for .....   | 1.50    |
| 10 for .....  | 2.25    |
| 50 for .....  | 10.00   |
| 100 for ..... | 19.00   |

Attention! Commercial Growers! For Larger  
Quantities Write For Special Prices

2-yr., 6 in. to 10 in.

|              |         |
|--------------|---------|
| 2 for .....  | \$ 1.25 |
| 4 for .....  | 2.15    |
| 10 for ..... | 4.75    |
| 25 for ..... | 11.25   |
| 50 for ..... | 21.00   |

3-yr., 10 in. to 15 in.

|              |         |
|--------------|---------|
| 2 for .....  | \$ 2.00 |
| 4 for .....  | 3.00    |
| 10 for ..... | 6.00    |
| 25 for ..... | 15.00   |
| 50 for ..... | 29.00   |

## How to Grow Blueberries SUCCESSFULLY!

If your soil is not very acid we recommend that a handful of sulphur be  
put around the plant in spring. In addition to suggestions given below fer-  
tilize one-year-old plants with half an ounce of sulphate of ammonia, for older  
plants increase at the rate of half an ounce for each year. **CAUTION:** Keep  
fertilizer off plants. The above are inexpensive and can be purchased from your  
local hardware or feed store.

Blueberries prefer a loose, acid soil, with fair drainage. However, where  
these conditions do not exist, they can easily be created by a little extra effort.  
For three-year plants, make openings 15 by 15 inches by 12 inches deep, mixing  
about 30 per cent of the soil taken out of the opening with even quantities  
of the following (either all of one or some of each): decayed wood, half-  
decayed leaves, rotted straw, or vegetable refuse—mix with 2 to 3 quarts of  
peat moss. Fill the opening partly with this mixture, place plant in center of  
opening and firm dirt well around the roots.

For 5- and 7-year plants, make the openings larger accordingly. Although  
the 3-, 5-, and 7-year plants are balled (with some of the soil in which they  
were grown) and burlapped, we recommend that five to ten quarts of peat  
moss be added for each plant for best results. Water in dry weather as any  
other shrub. You will be well repaid for your efforts, for a bearing Blueberry  
bush is a source of beauty and profit.

Write the U. S. Department of Agriculture, Washington, D. C., for Bulletin  
on Cultivated Blueberries. It's free.

## Insure Successful Planting With WESTHAUSER'S PEAT MOSS

Peat Moss consists of dry acid vegetable humus, nitrogen,  
phosphate, and other minerals. It is of a feathery light tex-  
ture, holds about 15 to 20 times its own weight in water. For  
BLUEBERRIES, AZALEAS and EVERGREENS it makes  
growing success doubly sure. As a soil conditioner it adds  
humus and the most important minerals to the soil, and makes  
other minerals available.

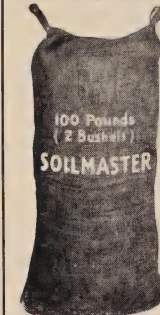
For your convenience, especially for the blueberry buyer, we  
have put the peat moss up in 10-quart bags. They are light  
in weight and can be included in your parcel post or express  
orders. Larger quantities, for economy's sake, we recommend  
shipping by freight. We wish to call  
your attention to freight rates, as three 2-bushel bags  
can be shipped practically as cheap as one 2-bushel bag;  
that is, the freight is no more on 100 pounds than on  
40 pounds.

**PRICES:** 10 qts., 20c; 20 qts., 40c; 2 bus. (1 bag),  
95c; 4 bus. (2 bags), \$1.70; 6 bus. (3 bags), \$2.40;  
8 bus. (4 bags), \$3.25. Larger quantities for larger  
plantings or lawns, use 1 cubic yard or 22 bus. (11  
bags), \$6.00. Peat Moss Prices are Net. No Discounts  
or Free Goods Allowed.

## SOILMASTER

Soilmaster is a decomposed, concentrated leaf-mold  
and decayed vegetation. This is the humus to use on  
lawns, around shrubs and in your garden. Holds seven  
times its weight in moisture, and is a good fertilizer.  
Is ideal for the farm home, garden or suburban home.  
Makes the soil mellow and prevents baking. Two-bushel  
bag, which is approximately 100 pounds, is enough for  
100 square feet of lawn or 8 good-sized shrubs or orna-  
mentals. You are assured of a three-years' growth in  
two years' time by using this humus.

**PRICES:** 2-bus. bag, \$1.00, net, no discount.



## Hansen BUSH CHERRY

The new quick bearing Cherry  
Easy to grow  
Sure to produce  
Hardy everywhere

Rapid growing shrub, can  
be planted singly or in groups,  
also makes a gorgeous hedge  
with its snow-white blooms.  
They may be planted in  
groups. The Bush Cherry pro-  
duces delicious, plum-shaped  
cherries, fine for eating fresh  
from the bush, has a wonder-  
ful flavor; excellent for jams.  
The bush grows 4 to 5 feet  
high with a 3 to 4 foot spread.  
The foliage is very attractive,  
silvery green turning to red  
and gold in fall. 3-yr., strong  
bushes, 2-2 1/2 feet, 50c each;  
3 for \$1.00; 6 for \$2.00; 10  
for \$3.00; 25 for \$5.00; 100  
for \$20.00. Large, 4-year-old  
bushes, will bear this year,  
2-3 feet, 60c each; 3 for  
\$1.25.



## 5- and 7-Year Transplants

For quick results and a good crop  
of berries this year set these plants.  
Investment repaid in a short time!  
Big money later! A Michigan  
grower having large acreage picked  
25 pints from a 9-year-old bush.  
Balled and burlapped shipping  
weight, 15 to 18 pounds. Available  
varieties, mostly Adams (earliest)  
and Rubel.

| 5-YEAR            | 7-YEAR           |
|-------------------|------------------|
| 2 ft. and up      | 2-3 ft.          |
| 2 for .. \$ 4.50  | 1 for .. \$ 3.00 |
| 4 for .. 8.00     | 2 for .. 5.50    |
| 10 for .. \$19.00 | 4 for .. 10.00   |



Notice what  
beautiful flow-  
ers are pro-  
duced by the  
Hansen's Bush  
Cherry. Plant  
anywhere in  
your shrub  
planting or on  
the lawn.



# The Best ASPARAGUS

for Home and Commercial Planting

## WESTHAUSER'S *Rust-Proof Strain* Martha Washington Asparagus

The demand for this delicious vegetable increases every year—the first greens from your own garden in spring. 100 to 150 roots will supply the average family.

### FOR COMMERCIAL GROWING

The first money crop in spring. Fancy stalks for stores and markets; the No. 2 grade for canning and canning factories; easily harvested. Here in Michigan the harvest commences the latter part of May. An asparagus patch once established will last from 10 to 20 years. 5,000 roots plant one acre.

### ASPARAGUS PRICES

| 1-Year Grade.             | 2-Year Grade.             | 3-Year Grade, Extra Heavy. |
|---------------------------|---------------------------|----------------------------|
| 25 roots for .....\$0.35  | 25 roots for .....\$0.55  | 12 roots for .....\$0.80   |
| 50 roots for ..... .55    | 50 roots for ..... .95    | 25 roots for ..... 1.25    |
| 100 roots for ..... .85   | 100 roots for ..... 1.45  | 50 roots for ..... 2.00    |
| 250 roots for ..... 1.95  | 250 roots for ..... 3.25  | 100 roots for ..... 3.75   |
| 500 roots for ..... 2.50  | 500 roots for ..... 3.75  | 250 roots for ..... 6.50   |
| 1000 roots for ..... 4.85 | 1000 roots for ..... 7.50 | 500 roots for ..... 11.00  |

FOR LARGER QUANTITIES, WRITE FOR SPECIAL PRICES.



Martha Washington

## Rhubarb

### MYATT'S LINNEAUS

Rhubarb should be grown in every garden; it provides material for early spring pies and delicious sauce. It is also valuable for canning. Plant a few roots this spring and you will have a supply of early fruit next year. This wonderful new variety is different from the old sorts. The stems are very large and tender; yields very heavily.

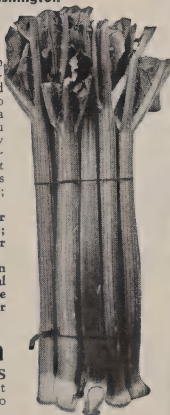
1-yr. roots: 10c each; 6 for 40c; 12 for 50c; 25 for \$1.00; 100 for \$3.00; 1000 for \$18.00.

GIANT 1-yr. clumps, main roots 1½ inches with several crowns, will produce a nice crop this year. 25c each; 6 for \$1.25; 10 for \$2.00.

## Horseradish

HORSERADISH ROOTS do best in rich, loose soil, set slanting and covered two inches.

Crowns, each 10c; 4 for 25c; 12 for \$1.00.



Rhubarb

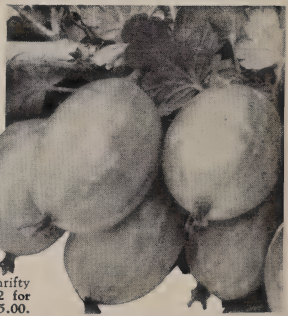


Horseradish



## Downing GOOSEBERRY

Large, green fruit, fine flavor, and thrifty grower. 2-yr., No. 1 plants, 35c each; 2 for 60c; 10 for \$2.70; 25 for \$6.25; 100 for \$15.00.



## RED LAKE

### The New Currant

Out-bears Others Two to One

Double your crop and profits by raising these big, very productive Currants. The bushes are thrifty and exceptionally hardy, very easy to grow. The berries are a pleasure to pick, being large, dark red in color, and on long, well filled bunches. Originated in the Northwest where the temperature reaches 40 below zero. They ripen in early midseason and last over a long period. Order early; supply limited. 2-yr., No. 1 plants, 45c each; 3 for \$1.00; 10 for \$2.90; 25 for \$5.90; 100 for \$20.00.

## Home Garden Special

50 - 2-yr. ASPARAGUS  
12 - 1-yr. RHUBARB

**\$1.19** No  
Discount



# Westhauser's BLACKBERRIES

**CERTIFIED FREE OF DISEASE** by Michigan State Department of Agriculture

## ELDORADO Productive, Firm and Profitable

The choice of the commercial grower and housewife for the good old-fashioned jams, pies, preserves and fresh fruit for the table coming just after raspberry season, when but little other fruit is available. They ripen 10 days after dewberries and the harvest extends to the fore part of September; they are the last of all spring and summer berries in the season and the trade is willing to pay well for them. The canes grow sturdy and upright, and are hardy enough to need no winter protection.

The berries are large, uniform in size, jet black, and do not turn red after being picked. They have a flavor that always calls for more and are firm enough to ship to distant markets, assuring good prices.

Its hardness and freedom from disease, especially orange rust, the common enemy of all Blackberries, has made ELDORADO the leading variety with the commercial grower.

**ELDORADO 1-YEAR PLANTS** are individual plants; that is, part of the roots of the old plants are cut off and planted in spring. They produce a nice fibrous root system and a good top growth.

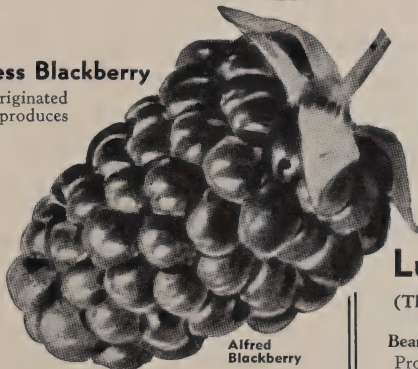
**ELDORADO 2-YEAR BEARING SIZE TRANS-PLANTS.** If you want a crop of Blackberries this year, our transplanted root cutting plants will do it. They are sturdy and have a fine root system. They have been reset in nursery rows for two years, and will bear fruit a few months after planting. Of this variety, we have only a limited amount, so order now and play safe.



## ALFRED

### The Coreless Blackberry

The coreless Blackberry, originated in Michigan, the state that produces fruit with the flavor. The color is a glossy jet black, the flavor sweet and delicious, and it is nearly seedless and coreless. A hardy plant that produces mammoth berries, often one and three-fourths inches long. It does equally well in cold sections. Why not include a few in your order and get started raising this profitable berry?



Alfred Blackberry

### Red and Black Collection

2-Year Bearing Size

25 Taylor

25 Dewberries

**\$2.79**

Net, No Discount

### BLACKBERRY PRICES

|  | 12    | 25    | 50     | 100    | 200    | 300    | 500    | 1000    |
|--|-------|-------|--------|--------|--------|--------|--------|---------|
| Eldorado—1-yr., No. 1                    |       |       |        |        |        |        |        |         |
| Root Cuttings                            | \$.60 | \$.95 | \$1.50 | \$2.60 | \$4.75 | \$6.50 | \$9.25 | \$18.00 |
| Eldorado—2-yr., No. 1                    |       |       |        |        |        |        |        |         |
| Transplants, Root                        |       |       |        |        |        |        |        |         |
| Cuttings                                 | .85   | 1.50  | 2.50   | 4.00   | 7.50   | 11.00  | 16.00  | 32.00   |
| Alfred—1-yr., No. 1                      |       |       |        |        |        |        |        |         |
| Root Cuttings                            | .65   | 1.00  | 1.75   | 2.90   | 5.25   | 7.00   | 9.75   | 19.00   |
| Alfred—2-yr., Transplants, Root Cuttings | .80   | 1.50  | 2.50   | 4.00   | 7.50   | 11.00  | 17.50  | 35.00   |

FOR LARGER ORDERS, WRITE FOR SPECIAL QUOTATIONS

### BEARING SIZE 4-COLOR BERRY GARDEN

2-Year, Bearing-Age

- 6 Lucretia Dewberry Plants
- 6 Eldorado Blackberry Plants
- 1 Golden Queen Raspberry
- 1 Crystal White Blackberry

**\$1.49**

Net, No.  
Discount

## Lucretia Dewberries

(The Creeping Blackberry)

Bearing-Size Plants

Produced on a trailing vine instead of a bush, does best when supported on a wire, like grapes; free from rust and all fungous diseases. The berries are even larger than blackberries. They are jet black, coreless, sweet and juicy. The Lucretia so far surpasses all other kinds of Dewberries that we have discontinued raising other varieties.



### LUCRETIA PRICES

| 2-Year Transplants (Bearing-Age) |       |          |         |
|----------------------------------|-------|----------|---------|
| 6 for                            | \$.90 | 75 for   | \$3.50  |
| 12 for                           | 1.20  | 100 for  | 5.00    |
| 25 for                           | 1.75  | 200 for  | 8.00    |
| 50 for                           | 3.00  | 300 for  | 10.50   |
|                                  |       | 1000 for | \$32.00 |

# WESTHAUSER'S RASPBERRIES

DISCOUNTS FOR EARLY ORDERS  
See Page 3



For  
Larger  
Plants  
See Page 22

Sodus,  
The No. 1  
Home  
Canning  
Berry

## SODUS

The No. 1 Home Canner

**25 Plants Now Only \$1.40**

There is no comparison at all with other Purple caps. The large, round, meaty berries, measuring 1 to 1½ inches, have a delicious mild flavor, and is preferred by canners to either the red or black raspberry for jellies, pie and marmalades. The fruit is bright reddish purple; the seeds are very small. It is especially good to eat fresh. The berries do not crumble, and cling to the branches long after ripening. Bushes are very thrifty, healthy, disease free, upright growers that attain the height of four or five feet.



## CUMBERLAND

The Leader of the Blacks

**50 Plants Now Only \$1.60**

(Midseason.) The leader among all Black Raspberries. Popular with growers, as it does well in any climate or any well-drained soil. The large, rich, black berries present such an attractive appearance that buyers pay the top-notch prices for them. Excellent for table use and canning. The Cumberland sets so many berries that it is necessary to give them a severe trimming.

On the Benton Harbor market, the largest cash fruit market in the world, more Cumberlands were bought than any other Black Raspberry, a fitting testimonial to its high regard by the grower and consumer. In years past we have had to return many late orders with the disappointing words: "Sold out." Moral—Order Early.

## LATHAM

The Standard  
Commercial Red

**Now Only \$1.75 for 50 Plants**

Latham has made good as the best medium to late variety in all sections of the country. Originated in Minnesota where the severe winters are a test, but it does not winter-kill even at 45 degrees below zero. This is a large, most beautiful and profitable red Raspberry. Rich, dark red berries an inch in diameter are quite common. They stick to the stem days after they are ripe when other varieties would soften and fall to the ground. The fruit is firm, making it good for canning and shipping, as well as for table use.



# CERTIFIED FREE OF DISEASE

By Michigan State Department of Agriculture



## TAYLOR

The New Mammoth Size Streamlined Red Raspberry

**25 Plants Now Only \$1.25**

This new berry was introduced by the New York Experiment Station, tested over a period of years. The berries are very large, bright red, oblong-shaped, small cavity, uniform in size throughout season. Ripens a little later than Latham, and bears over a long season. Plants are tall, disease free; rigid, tree-like canes support heavy loads of fruit.

### HANDY GARDEN ASSORTMENT

- 25 1-Yr. No. 1 Latham Red Raspberry.
- 25 1-Yr. No. 1 Cumberland Black Raspberry.

**\$1.49**

No Discount.

- 25 1-Yr. No. 1 Taylor, Red Raspberry.
- 25 1-Yr. No. 1 Logan Black Raspberry.

**\$1.59**

No Discount.

ALL SUBJECT  
TO DISCOUNT

and  
FREE GOODS,  
see page 3.



## "Golden Queen" Raspberry

**Six 2-yr. Plants Only \$1.85**

This new yellow Raspberry is much sought after as a novelty for the home garden. The rich golden yellow berries are very attractive in appearance, and deliciously sweet in flavor. They are a delicacy for eating fresh from the bushes and for table use. The berries resemble the Cuthbert in size and shape. The canes are hardy, sturdy, upright growing, almost thorn-free. Large two-year plants will start fruiting this year. Supply limited.

### GOLDEN QUEEN PRICES

No. 1 plants, 20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50. 2-yr. Transplants, bearing age, 35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.

### PRICES FOR ONE YEAR RASPBERRY PLANTS

|                                | 12     | 25     | 50     | 100    | 250    | 400     | 1000    |
|--------------------------------|--------|--------|--------|--------|--------|---------|---------|
| Chief (1 Yr. No. 1).....       | \$0.75 | \$1.25 | \$1.75 | \$3.25 | \$7.25 | \$10.50 | \$22.00 |
| Chief (1 Yr. Medium).....      | .50    | .75    | 1.40   | 2.25   | 4.75   | 7.00    | 16.00   |
| Latham (1 Yr. No. 1).....      | .75    | 1.25   | 1.75   | 3.25   | 7.25   | 10.50   | 22.00   |
| Latham (1 Yr. Medium).....     | .50    | .75    | 1.40   | 2.25   | 4.75   | 7.00    | 16.00   |
| New Taylor (1 Yr. No. 1)....   | .75    | 1.25   | 1.75   | 3.25   | 7.25   | 10.50   | 22.00   |
| New Taylor (1 Yr. Medium)...   | .50    | .75    | 1.40   | 2.25   | 4.75   | 7.00    | 16.00   |
| Sodus (1 Yr. No. 1).....       | 1.10   | 1.40   | 2.00   | 3.60   | 8.00   | 12.50   | 26.00   |
| Indian Summer (1 Yr. No. 1)... | .90    | 1.50   | 2.50   | 4.00   | 8.50   | 13.50   | 27.50   |
| New Bristol (1 Yr. No. 1)....  | .95    | 1.40   | 2.50   | 4.25   |        |         |         |
| Logan (1 Yr. No. 1).....       | .75    | 1.25   | 1.75   | 3.25   | 7.25   | 10.50   | 22.00   |
| Cumberland (1 Yr. No. 1)....   | .60    | 1.00   | 1.65   | 3.00   | 6.25   | 9.25    | 21.00   |

Supply of All Raspberries Is Very Limited. Order Early.

## INDIAN SUMMER

The Giant New Everbearing Red Raspberry  
TWO CROPS IN ONE YEAR!

**12 Extra Large Plants Only 90c**

Earliest to ripen in late spring, top prices are assured as it has the Red Raspberry market all to itself. The berries are long, deep red, small cavity, very rich in flavor. Plants are hardy, tall and very productive. At this writing, on the 4th of October, we are picking Indian Summer berries and expect to do so for a whole month. The writer brought a single twig to the office loaded with 129 berries ripe and green. What a sight of beauty to behold!



# Westhauser's LARGE ROOTED, HEAVY-BEARING STRAIN OF Raspberries

## New LOGAN Blackcap

An Early Dependable Black Raspberry

Ready for market a week to ten days earlier than the Cumberland, which allows the grower to make his profit while the price is high. The berries are as large as the Cumberland; bears heavily. One of the New Logan's outstanding characteristics is its resistance to mosaic and other Raspberry diseases.

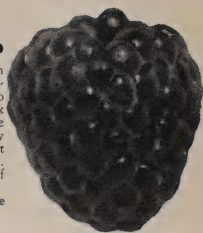
For Prices of 1-Year Plants, see page 21.

## BRISTOL

The Earliest Blackcap

One of the newest varieties from the New York Agricultural Experiment Station. It has proven itself to be the most outstanding early Black Raspberry of today. Fruit is large and very showy, is of a very glossy black color, firm and of excellent quality, produces a very heavy crop. Place your order early, the supply of plants is limited.

For Prices of 1-Year Plants, see page 21.



## CHIEF Best Early Red Raspberry

Chief is an offspring of the Latham, originated in the northern part of Minnesota where the temperature goes 45 degrees below zero. It is the heaviest producing early red, comparing with the Latham in production. The bushes are strong and sturdy, foliage is of a healthy dark green. Leaves large and leathery like. The berries are extra large, firm and are of a beautiful snappy bright red. One of the finest berries for eating and canning.

Chief ripens a week or ten days ahead of other Red Raspberries. First on the market, therefore demanding top prices. **YOU MAKE NO MISTAKE IN PLANTING CHIEF FOR EARLY BIG MONEY, TO BE FOLLOWED BY THE LATHAM AND THE TAYLOR FOR A PROLONGED SEASON.**



For Prices  
of One Year  
Plants See  
Page 21.

Chief

## GAIN A WHOLE YEAR!—Bearing Age Raspberries

Dear Sirs: The Raspberry plants did just fine, which I received from you last year. I was afraid I would not receive a catalog from you, but I got it and here is my order.

I could have bought them from some other company for less money but I know what your plants are.

Yours very truly,

### Made Double Entire Cost of Plants the First Year!

MR. W. J. BEUSCHLEIN  
OF DETROIT, MICH., WRITES:

"I want to tell you about the Latham transplants I bought of you. I set out 500 plants in March and in July I sold enough of these wonderful berries to pay for more than double the cost of the plants. I never heard of such a remarkable record for the first year. Next spring I will set out five acres; can you supply me with plants? I am more than satisfied and thank you for your co-operation."

**YOU GAIN A YEAR** and you can enjoy a crop of wonderful berries a few months after planting. But it is not the only advantage over one-year plants; you also will have most varieties a full fruiting row the second year.

New Taylor, Midseason to Late, 2 Yr. Transplants—

|        |        |        |        |        |        |         |         |         |
|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| 6      | 12     | 25     | 50     | 100    | 200    | 300     | 400     | 1000    |
| \$0.75 | \$1.00 | \$2.00 | \$3.00 | \$5.00 | \$7.40 | \$11.25 | \$14.25 | \$35.00 |

Latham (2 Yr.), Midseason, Transplants—

|     |      |      |      |      |      |       |       |       |
|-----|------|------|------|------|------|-------|-------|-------|
| .75 | 1.00 | 2.00 | 3.00 | 5.00 | 7.40 | 11.25 | 14.25 | 35.00 |
|-----|------|------|------|------|------|-------|-------|-------|

Chief (2 Yr.), Early, Transplants—

|     |      |      |      |      |      |       |       |       |
|-----|------|------|------|------|------|-------|-------|-------|
| .75 | 1.00 | 1.75 | 2.75 | 4.50 | 7.40 | 11.25 | 13.50 | 32.00 |
|-----|------|------|------|------|------|-------|-------|-------|

Indian Summer, 2 crops a year (Everbearer), 2 Yr. Transplants—

|     |      |      |      |      |       |
|-----|------|------|------|------|-------|
| .90 | 1.25 | 2.00 | 3.75 | 5.50 | 10.50 |
|-----|------|------|------|------|-------|

Sodus (2-Yr.), Purple Cap, Transplants—

|     |      |      |      |      |      |
|-----|------|------|------|------|------|
| .90 | 1.25 | 2.00 | 3.75 | 5.50 | 9.50 |
|-----|------|------|------|------|------|



# WESTHAUSER'S SHADE TREES



Chinese Elm



Poplar

**SUGAR MAPLE (Rock Maple).** A well-known native tree, having a very symmetrical, dense head. One of the best shade trees for street or park. 4-5 ft. trees, each 50c; 3 for \$1.25. 7-8 ft. trees, each 75c; 3 for \$2.00.

**SILVER MAPLE.** Rapid growing tree, producing a quick shade, suitable for street or park. Leaves irregularly indented, bright green above, silver beneath. 4-6 ft. trees, each 50c; 3 for \$1.25.

**WISCONSIN WEEPING WILLOW.** Grows rapidly; long, fine leaves on long sweeping branches reach the ground. 4-5 ft., each 60c; 3 for \$1.70; 10 for \$4.00.

**CHINESE ELM.** Very hardy and a splendid tree for the drier portion of our country. A rapid grower, well rounded head, grows to a tall, spreading tree. Almost any soil suitable. Our trees are very sturdy, 4 years old, twice transplanted and cannot be compared with spindly 1- or 2-year-old trees grown on muck land. 5-6 ft. bushy trees, each 75c; 2 for \$1.40; 10 for \$6.50. 7-8 ft. bushy trees, each \$1.25; 2 for \$2.30; 10 for \$10.00. 8-10 ft. bushy trees, each \$2.00; 2 for \$3.50.

**LOMBARDY POPLAR.** Tall and slender tree with bright green leaves and silvery appearance on under side. 4-6 ft. trees, each 30c; 3 for 75c; 6 for \$1.45.

**CUT-LEAF WEEPING BIRCH.** A tall, slender tree of vigorous growth, with graceful drooping branches, silvery white bark and delicately cut foliage. 2-yr., 4-5 ft., each \$1.50; 2 for \$2.75. 5½-7 ft., each \$2.00; 2 for \$3.75.



Wisconsin Weeping Willow



Silver Maple



Weeping Birch

## UNUSUAL NOVELTIES



White Blackberry

### Tree Strawberry

or Strawberry-Raspberry

A very unique ornament as well as a fruit-bearing plant for the garden. Each year there is a new top growth, 15 to 18 inches high, and the fruit is borne in June on the same season's growth. The roots do not have to be transplanted and are good for many years. The fruit is large, cardinal-red, cone-shaped. It is the size of a strawberry.

Prices: 6 for 60c; 12 for \$1.00; 25 for \$1.75; 100 for \$6.00.

### Fruitful Novelty Collection

- 2-Year Bearing-Age
- 2 Crystal White Blackberry
- 2 Golden Queen Raspberry
- 3 Tree Strawberry Roots
- 1 Bush Cherry
- 3 Blue Skylark Asters.

\$1.69

Net, No  
Discount



Juneberry

### Crystal White Blackberry

Strange as it may seem, this is a real creamy white blackberry. Mixed with the jet black ones for dessert, it makes a most wonderful dish. The fruit is about the size of Alfred with few seeds and quite sweet when fully ripe. The bushes are good, strong growers and very productive. This is not a worthless novelty, but a fruit of real value, and should be in every garden. Two-year giant transplants, bushes which will bear a good crop of berries this year, starting in August.

1-yr., No. 1—20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50.  
2-yr. Transplants—35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.  
3-yr. Transplants, Extra Large—50c each; 3 for \$1.25; 10 for \$4.00.



Juneberry Bush

### Juneberry Rare Ornamental Flowering and Fruiting Shrub

Is a tree-bush, grows to 6 feet high and spreads wide at the top; stems are shiny red in the winter, covered with white blooms early in the spring, thus making it a rare ornamental shrub. The blooms are followed by large, grape-size berries, reddish purple. Flavor like blueberry or huckleberry but not as acid. Edible and relished by all.

Prices: 2 to 3 ft. tall, \$1.00 each; 3 for \$2.50; 6 for \$4.00.

# Family Assortment

9/16 to 11/16 inch

1 Yellow Transparent.

Early.

2 Wealthy, Fall.

2 Red Delicious, Winter.

2 Jonathan, Winter.

3 Turley's Wine-

sap, Winter.

\$2.40

Net,  
no dis-  
count

Westhauser's Northern  
Grown

# QUALITY

We believe in Sharing  
our **GOOD LUCK**  
with our Customers

We are fortunate in having a large block of A-1, 2-year, 4- to 5-foot Apple trees, and want to pass our Good Luck on to YOU. Order your Apple trees today! Take advantage of this **TREMENDOUS SAVING**. Write for prices on Quantity Lots.



Double Red  
Delicious

## APPLE TREE PRICES

2-yr., 7/16 to 9/16  
inch, 4 to 5 ft. trees

|               |        |
|---------------|--------|
| 1 for .....   | \$0.35 |
| 3 for .....   | 1.00   |
| 5 for .....   | 1.50   |
| 10 for .....  | 2.80   |
| 25 for .....  | 6.25   |
| 50 for .....  | 10.50  |
| 100 for ..... | 20.00  |

2-yr., 9/16 to 11/16  
inch, 4 1/2-6 ft. trees

|               |        |
|---------------|--------|
| 1 for .....   | \$0.60 |
| 3 for .....   | 1.50   |
| 5 for .....   | 2.25   |
| 10 for .....  | 4.00   |
| 25 for .....  | 9.50   |
| 50 for .....  | 18.00  |
| 100 for ..... | 35.00  |

## Late Summer and Fall Apples

**YELLOW DELICIOUS.** Best yellow Apple. It bears young and heavily. The fruit is large, juicy and of exceptionally fine quality. Very hardy; good keeper.

**YELLOW TRANSPARENT.** (Early). The finest extra early yellow Apple. Season in July and continues in season until September. Fruit good size, waxy yellow. Flesh white, mild, juicy, sweet.

**WEALTHY.** Ripens late summer and early autumn. Perfectly hardy, vigorous and productive. Fruit large, red streaked with white. Quality good. A profitable market sort.

**SNOW APPLE.** Medium size. Deep crimson; flesh white, very juicy and tender.

**HYSLOP CRAB.** Excellent for preserves and jellies. A heavy, regular producer. Fruit red, round, smooth; flesh yellow, sub-acid.



Yellow Delicious



## BEACON *New All-Red Early Apple*

Originated in Minnesota where the temperature often reaches 40 degrees below zero. The uniform size and shape; the high color and quality, together with the keeping and handling quality, so different from most early apples, make Beacon the outstanding early Apple for home and market. Coming so early, and its superiority over other fall Apples, prolongs your picking season, as they come just before Wealthy. Get yours now—be the first. Prof. Alderman, of the Minnesota Department of Agriculture, says: "The new Beacon is a fall Apple ripening with or a few days later than Duchess, and will keep a month after harvest without cold storage facilities. It is a highly colored, all-red variety—better eating than the Duchess, and is an excellent cooking Apple. The tree is vigorous, productive, and very hardy." See illustration.

### PRICES

|                     |        |
|---------------------|--------|
| <b>Large Trees,</b> |        |
| 9/16 to 11/16 inch  |        |
| 1 for .....         | \$0.75 |
| 3 for .....         | 2.00   |
| 5 for .....         | 3.25   |
| 10 for .....        | 5.75   |



# APPLE TREES

Best Varieties  
Wholesale Prices

2 Yellow Delicious  
2 Dbl. Red Jonathan  
2 Kieffer Pears  
5-7 ft.  
trees  
**\$1.48**  
Net

## Following are the Most Valuable Winter Apples:

**DOUBLE RED DELICIOUS.** (Fall, winter.) This new Double Red Delicious colors about three weeks earlier than the common Delicious. In August, when the regular Delicious are still green, Double Red Delicious are red all over and are ready to bring fancy prices. Our supply is limited — order early and play safe.

**JONATHAN.** Late fall, winter.) Grand, good winter Apple. Bright, solid red. Flesh white, sometimes tinted with red; firm, fine, crisp and tender. A splendid family sort and highly profitable for market. Tree long-lived, productive and an early bearer. Keeps well and will stand much handling.

**TURLEY'S WINESAP.** (Winter.) The old Winesap did not have enough red color. Turley's Winesap is a cross between a Rome Beauty and a regular Winesap; is dark red when ready to pick. One of the firmest Apples; keeps until spring.



Jonathan

See cover page for price and description of the Yellow Health Tomato, "MINGOLD".

## LARGE FRUIT TREES as LOW as 20¢

Only the Best Standard Varieties are listed in our catalog. However, every year labels are lost off of some of these fine quality Fruit Trees! Not knowing what varieties they are, we are offering them to you at ridiculously low prices. All trees will be 2-yr., 9/16, 11/16, and some are 3-yr. sizes. Supply is limited. ORDER EARLY.

### PRICES

APPLES—24c each; 3 for 65c; 5 for \$1.10; 10 for \$2.00.  
PEACHES—24c each; 3 for 65c 5 for \$1.10; 10 for \$2.00.  
PEARS—35c each; 3 for \$1.00; 5 for \$1.50; 10 for \$2.70.  
CHERRIES—35c each; 3 for \$1.00; 5 for \$1.50; 10 for \$2.70.

No Discounts. No Free Goods.

## POPCORN and APPLES

YUM! YUM!

### A NEW JAP HYBRID HULLESS WONDER POPCORN

(1) Double the yield of common hullless strains.

(2) Also, according to Government experiment tests, the popping expansion is 29% greater than ordinary hullless popcorn.

(3) Matures early and evenly.

Raise Popcorn this year and spend many pleasant evenings this winter by the fireside.

PRICES: 1/4 lb., 30c;  
1/2 lb., 55c; 1 lb., \$1.00,  
prepaid.



Snow Apple

Wealthy

Turley's Winesap

**SUPER-SIZE APPLE TREES**  
3-yr., 6 1/2 to 7 ft. — Bear Early — Heavily Branched  
Turley's Winesap, Wealthy, Red Delicious, Yellow Delicious,  
Yellow Transparent, Beacon, Snow Apple, and Hyslop Crab.  
75c each  
3 for \$2.00  
5 for \$3.00; 10 for \$5.00

# The Cream of the PEACH Varieties

PEACHES THAT ARE GROWN IN  
THE PEACH - GROWING CENTER

## HALE - HAVEN

(Early Yellow Freestone)

This wonderful new Peach was introduced by the Michigan State Experiment Station, South Haven, Michigan. It is a cross between South Haven and J. H. Hale. A large, beautifully colored, yellow-fleshed Peach ripening about two weeks before Elberta, a perfect freestone, extremely high color; colors a few days before it is ripe on the tree, therefore can be picked reasonably green for long distance shipping. Write for special prices on large quantities.



Hale-Haven

Big  
Discount  
for Early  
Orders. See page 3.

## ELBERTA

Midseason. The Standard of All Peaches

The outstanding midseason variety by which all mid-season Peaches are judged. Grown over the entire country for both commercial and garden purposes. Very large, yellow with red blush cheek, very juicy, highly flavored. Hardy, vigorous grower, does well in all peach-growing sections. Ripens fore part of September. Write for special prices on large quantities.



Fertile  
Hale

## FERTILE HALE

U. S. PLANT PATENT No. 175

At last we have a Peach as showy and as large in size as the J. H. Hale, which does not require interplanting in order to cross-pollinize. The trees are more vigorous and hardier in bud than the J. H. Hale; test trees of the Fertile Hale at the Michigan State Experiment Station came through with a crop when the J. H. Hale and Elberta had practically a crop failure. This again proves extreme hardiness for this remarkable variety. The Fertile Hale ripens about five days after the Elberta; color yellow with deep carmine blush; a good shipper. This variety should by all means be included in every orchard planting. This patented Peach is handled under a license. Prices are net, no discount.

## KAL - HAVEN

THE PERFECT HARDY NORTHERN PEACH

Originated here in Michigan by our Department of Agriculture, who made THOUSANDS of crossings to develop this fine new Peach. The large fruit is brilliant yellow with highly colored cheek, exceptionally fine flavored. Its thick skin makes it an excellent shipper. A freestone that ripens a few days before Elberta. Trees are thrifty growers. All in all its enormous size, beauty, hardiness, shipping and keeping qualities make Kal-Haven a desirable Peach for your collection. Don't fail to include it on your Peach list!

### PRICES — HALE-HAVEN and ELBERTA:

|               | Each   | 5 Lot<br>each | 10 Lot<br>each | 25 Lot<br>each | 100 Lot<br>each |
|---------------|--------|---------------|----------------|----------------|-----------------|
| 9/16 in. .... | \$0.32 | \$0.29        | \$0.27         | \$0.24         | \$0.21          |
| 7/16 in. .... | .25    | .23           | .21            | .19            | .17             |
| 5/16 in. .... | .22    | .19           | .17            | .15            | .14             |

WRITE FOR PRICES ON LARGER QUANTITIES. ORDER IN  
JANUARY AND GET BIG CASH DISCOUNT. See page 3.

### PRICES — FERTILE HALE and KAL-HAVEN:

|               | Each   | 3 Lot<br>each | 5 Lot<br>each | 10 Lot<br>each | 25 Lot<br>each | 100 Lot<br>each |
|---------------|--------|---------------|---------------|----------------|----------------|-----------------|
| 9/16 in. .... | \$0.35 | \$0.50        | \$0.45        | \$0.40         | \$0.35         | \$0.30          |
| 7/16 in. .... | .50    | .45           | .40           | .35            | .30            | .25             |
| 5/16 in. .... | .40    | .35           | .32           | .30            | .25            | .20             |

### HI-TONE PEACH COLLECTION

|   |                  |
|---|------------------|
| 2 (7/16 in.) Fertile Hale. Midseason to late. | ALL 10 TREES     |
| 2 (7/16 in.) Kal-Haven. Early to midseason.   | \$2.19           |
| 3 (7/16 in.) Hale-Haven. Early.               |                  |
| 3 (7/16 in.) Elberta. Midseason.              | Net, no discount |

Kal-Haven





# CHERRY TREES

*We list only  
the finest  
varieties*

## WINDSOR

(Sweet). A late variety, valuable for market and desirable for home use. Fruit large, dark red. Flesh firm and sweet. Resists rot and clings to tree long. Write for special quotations on larger lots. 9/16 in. strong caliber, heavy root systems. 60c each; 3 for \$1.65; 5 for \$2.60; 10 for \$5.00; 25 for \$12.00; 50, \$22.50; 100, \$43.00.



## SCHMIDT The Best Dark Sweet Cherry

An excellent market Cherry. Fruit is very attractive and keeps well. Deep crimson-red color. A heavy producer of extra large, tender, juicy fruit. Write for special quotations on larger lots. 9/16 in. strong caliber, heavy root systems. 60c each; 3 for \$1.65; 5 for \$2.60; 10 for \$5.00; 25 for \$12.00; 50 for \$22.50; 100 for \$43.00.



## Large Montmorency ↑

The Best Sour Cherry

Best large, late pie Cherry, ripening the latter part of June. The fruit is extra large, bright red, firm, and fine for shipping. A strong grower, perfectly hardy, bears young, and a full crop. This variety is very scarce the country over; order early and avoid disappointment. Write for special quotations on larger lots.

### PRICES

9/16 in. Strong Caliber, Heavy Root Systems. 45c each; 3 for \$1.20; 5 for \$1.85; 10 for \$3.40; 25 for \$7.50; 50 for \$14.00; 100 for \$27.00.

Large Trees, Bearing Size, 11/16 in. and up, 90c each; 3 for \$2.25; 6 for \$4.00; 12 for \$7.50.

## QUINCE

ORANGE. We list only this one Quince, as we consider it by far the best. The trees commence to bear very young and produce big crops. Fruit is excellently flavored and of large size. Prices: 3 to 4 ft. trees, 60c each; 3 for \$1.50; 10 for \$5.00.

## APRICOT

MOORPARK. Large, roundish oval, pale orange with a faint touch of red on cheek; yellow flesh; ripens first of August. Prices: 4 to 4½ ft. trees, 60c each; 3 for \$1.50; 10 for \$4.75.



Moorpark Apricot

# PLUMS

## Popular, Heavy Bearing Varieties

See cover page for price and description of the Yellow Health Tomato, "MINGOLD".

### German Prune Plum

A Plum We Like to Recommend

The most delicious of all Plums; fruit is extra large, often measuring 2 inches in diameter. This variety combines hardiness, size, delicious flavor, long keeping quality, all in one; has a beautiful dark blue velvety color, attractive long shape. Flesh is firm golden orange with juicy, rich flavor. German Prune Plums have a very small pit, absolutely "freestone." The trees are very hardy and abundant bearers, often bearing two years after planting.

#### PLUM PRICES:

9/16 in., 4 to 5 ft. trees, heavy rooted.

|        |       |        |
|--------|-------|--------|
| Each   | ..... | \$0.60 |
| 3 for  | ..... | 3.65   |
| 5 for  | ..... | 2.60   |
| 10 for | ..... | 5.00   |
| 25 for | ..... | 12.00  |

### Yellow Egg Plum

Very popular yellow Plum. Rapid grower; hardy, thrifty, prolific bearer. Fruit rich yellow, size medium to large.



German Prune



Bartlett—the most popular Pear for home use and market.



Red Althea (Rose of Sharon)



### RED FRENCH LILACS

Way ahead of all other types of Lilacs. These varieties bloom very young, with mammoth panicles measuring 7 to 12 inches; clusters of gorgeous, fragrant blossoms. Budded on hardy non-suckering roots.

No waiting for flowers—they have a few blooming buds now. Sturdy, 2-yr., blooming-size, 35c each; 3 for \$1.00; 10 for \$3.00.



Forsythia (Golden Bell)

See descriptions, next page.



Flowering Almond



Red Barberry



# PEARS

**BARTLETT.** The most popular Pear for home use and market; a leader among canning Pears. Large, golden yellow with reddish blush on the sunny side. Flesh tender, melting and juicy, with delicious, musky flavor. Tree vigorous, erect, bears abundantly. Price: 9/16 in., 4 ft. and up, 50c each; 3 for \$1.35; 10 for \$4.25; 25 for \$8.75.

**KIEFFER.** (Fall.) Large, handsome appearance; rich golden yellow, sometimes tinted red on the sunny side; bears largest, most consistent bumper crops. Wonderful keeper and an astonishing long distance shipper. Tree hardy, very strong grower, bears at an early age, producing phenomenal crops. Price: 9/16 to 11/16 in., 50c each; 3 for \$1.35; 10 for \$4.25; 25 for \$8.75.

**SECKEL.** One of the richest and highest flavored Pears known; always in demand for desserts and luncheons and better known than any Pear of its class. The tree makes a somewhat slow but stout and erect growth. September and October. Price: 9/16 in., 4 ft. and up, 50c each; 3 for \$1.35; 10 for \$4.25; 25 for \$8.75.

**NEW! NEW! NEW! NEW!**

## Seedless Pear

(Patent Pending)

Endorsed by Prof. Ellenwood, Ohio Agricultural Experiment Station. Triumphs in quality and flavor. Every bite a delight! Smooth and melting, juicy, sweet and packed full of rich flavor. No seed. No core. Just solid white Pear all the way through. As large as the largest Bartlett. Waxy yellow skin with russet flecks and red cheek. It's so easy to can and serve the smooth halves or whole Pears for fine salads and desserts. You save the third usually wasted in preparing ordinary Pears. Seedless Pear is a practical, high-grade fruit for market. It ripens 10 days after Bartlett. The trees usually bear when three years old, and produce enormous crops. Price: 7/16 in., 3 to 4 ft. trees, \$1.00 each; 5 or more, 75c each. No discount.



Chinese Elm Hedge

**Special!  
CHINESE  
ELM  
Hedge  
Offer**  
15  
18-24 in.  
plants,  
enough for  
30 ft. of  
hedge  
planted 2 ft.  
apart,  
**95c**

## Hedge Plants

**CHINESE ELM HEDGE.** The very finest of all hardy hedges, very fast grower, can be trimmed to any size or height. Plant 12 to 18 inches apart along walks, drives, lot lines, as windbreaks, or to hide undesirable views. Cut tops back to 12 inches to cause plants to branch thickly from the bottom. Grows 12 to 15 feet in height. 20 for \$1.10; 50 for \$1.75; 100 for \$2.50; 500 for \$10.00.

**CALIFORNIA PRIVET.** This variety has long been known as one of the most beautiful hedging plants. It grows rapidly and is free from insects and scale. Leaves are dark, glossy green. Not dependably hardy in some northern sections. 18 to 24 in. strong plants, 3 for 25c; 10 for 70c; 25 for \$1.75; 100 for \$6.40.

**AMOO RIVER PRIVET.** The hardiest and one of the most beautiful hedges. Glossy green leaves stay on long into the winter. 18 to 24 in. strong plants, 3 for 25c; 10 for 70c; 25 for \$1.75; 100 for \$6.40.

**RED BARBERRY.** 2-yr., 10 to 15 in., 12 for \$1.25; 25 for \$2.35; 50 for \$4.00. See description on this page.

## Westhauser's Hardy Flowering Shrubs

### RED ALTHEA

(Rose of Sharon)

Beautiful treelike shrub, blooming late in August and September with a profusion of large and brightly colored flowers. Grows 10 to 12 feet high. Attractively used for specimen or hedge. 2-yr., 2 1/2 to 3 ft. strong, full blooming-size bushes, 35c each; 3 for \$1.00.

### HYDRANGEA A. G.

(Hills of Snow)

Large, flat clusters of white blooms from June to September. Hardest of Hydrangeas. Excellent for solid low borders or in foundation plantings. 1 1/2-2 ft. blooming-size, 29c each; 3 for 75c.

### HYDRANGEA P. G.

Giant heads of creamy white flowers, 6 to 9 inches long, turn to rose in autumn. Can be dried for winter bouquets. Fine for foundations, borders, groups. 1 1/2-2 ft. blooming-size, 25c each; 3 for 70c; 10 for \$2.00.

### WEIGELA ROSEA

Sprays of large pink flowers. Leaves beautifully variegated green and white. Grows 3 to 4 feet high. 2-yr. strong, blooming-size, 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.

### SPIREA VAN HOUTTEI

(Bridal Wreath)

Long, graceful, drooping sprays covered with a mass of white flowers blooming in early spring. Very hardy, used in all sorts of landscape work. Grows to a height of 6 feet. 18 to 24 in., 20c each; 3 for 40c; 15 for \$1.00; 25 for \$1.50; 100 for \$5.25. 2 to 3 ft., 30c each; 3 for 75c; 15 for \$1.50; 25 for \$2.25.

### HONEYSUCKLE HECKROTTI

Everblooming Wonder Vine

New, everblooming wonder plant of the century. Blooms continuously, beautiful red flowers throughout the summer. Very highly scented. Wonderful foliage. Include several of these vines in your order, as they will give you everlasting joy. 2-yr., extra large blooming-size, will produce hundreds of blooms this year, 50c each; 3 for \$1.00; 6 for \$1.75.

### NEW PURPLE BUDDLEIA

Rich purple spikes a foot or more tall. This variety surpasses all other Buddleias for brilliance of color, grace of flower spikes, and uniform habit and growth. Blooms August to late fall. Extra heavy, 3-yr., 3 to 4 ft. plants, 50c each; 3 for \$1.25. 2-yr., 20 to 24 in., 35c each; 3 for \$1.00.

### FLOWERING ALMOND

(Pink)

Early spring-flowering shrub, in full bloom before the leaves appear. Growth dwarf and bushy, compact, with slender branches. Very good used in grouping or for lawn. The multitudes of tiny rose-shape flowers are in wreath form. 1 1/2 to 2 ft. blooming size. 35c each; 3 for \$1.00.

### FORSYTHIA

(Golden Bell)

Earliest blooming. Golden, bell-shaped flowers. Blooms often before the snow is gone. Tall grower. 2-yr., 2-2 1/2 ft. strong, full blooming-size shrubs, 25c each; 3 for 70c.

### RED BARBERRY

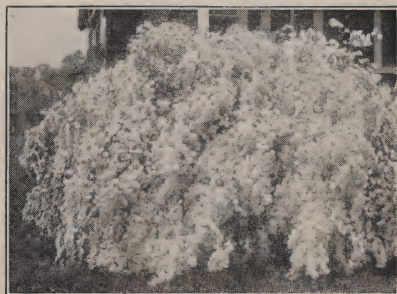
No other shrub can compare with the striking brilliance of our double-red strain of Barberry. Its abundance of thick, purplish red leaves glisten in the sun, contrasting luxuriously with the green and yellow of other plants. Bushes have low-growing habit. Can be pruned any time in summer to desired height and width. Lovely for borders, hedges, foundations, groups and lawn specimens. Red berries in winter. Set plants 1 1/2 feet apart, in full sunlight. 2-yr., 15 to 20 in., 3 for 75c; 6 for \$1.35; 12 for \$2.50. 3-yr., 20 to 24 in., 50c each; 3 for \$1.40; 6 for \$2.50; 12 for \$4.50.

## BARGAIN OFFER

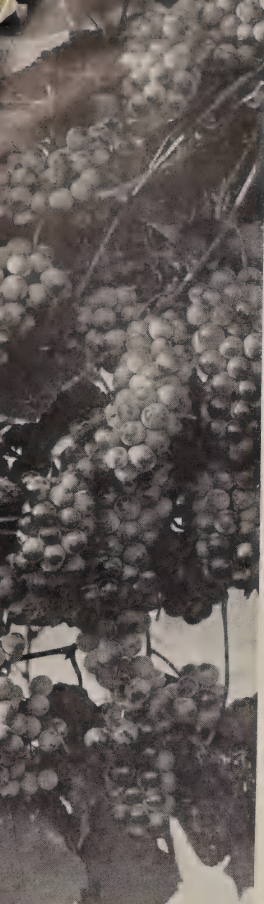
on

**SPIREA  
VAN HOUTTEI**

**15 Large  
Plants \$  
25 for \$1.50**



Spirea Van Houttei



# Westhauser's Heavy Rooted GRAPE VINES at Wholesale Prices

## Concord (Blue)

Concord is without doubt the most productive, the most popular and profitable variety yet introduced. It is the standard of excellence, quality and comparison on all markets, and buyers everywhere pay a premium for this superior quality Grape. Concord is perfectly hardy, having withstood a temperature of 30 degrees below zero without injury; it will produce more fruit per acre than any other variety and does well on light or heavy soil. The bunches are large and compact, berries large, bluish black color; sweet and juicy; fine quality and flavor. In fact, this variety is the one all-purpose Grape.

## Niagara (White)

The leading commercial white Grape. More productive than other standard white varieties. The quality of Niagara compares with Concord. In great demand as a table and wine Grape.

## Moore's Early (Black)

Earliest good sweet black Grape grown. Berries are large, jet black. A splendid Grape for table use. Does not winter-kill and needs no special protection.

## New Hardy SEEDLESS CONCORD GRAPE

After years of experimentation and cross-breeding, a perfectly hardy, seedless Grape has been developed. The first of a new race of Grapes that should eventually replace the common large-seeded varieties for table use. It is of the Concord type, but slightly smaller, blue-black in color, and possesses the same fine flavor found in the Concord Grape.

\$1.25 each; 3 for \$3.00

## BLUE, BLACK, WHITE

## GRAPE COLLECTION

- 4 CONCORD (3-yr., bearing-size) Blue.
- 4 MOORE'S EARLY (2-yr.) Black.
- 4 NIAGARA (2-yr.) White.

**\$1.00**

Net, no discount

| GRAPE PRICES:                    | Each   | 3      | 6      | 12     | 25     | 50     | 100     | 200   | 300   | 400   | 1000 |
|----------------------------------|--------|--------|--------|--------|--------|--------|---------|-------|-------|-------|------|
| Concord (3-yr.) bearing-size..   | \$0.30 | \$0.80 | \$1.40 | \$2.50 | \$4.00 | \$7.50 | \$13.00 |       |       |       |      |
| Concord (2-yr.) extra-heavy..    | .10    | .55    | 1.00   | 1.85   | 2.95   | 5.25   | 10.00   | 13.25 | 17.50 | 39.00 |      |
| Concord (2-yr.) No. 1 standard.. | .09    | .50    | .90    | 1.70   | 2.75   | 4.75   | 8.00    | 12.00 | 16.50 | 36.00 |      |
| Concord (1-yr., No. 1) .....     | .08    | .45    | .80    | 1.50   | 2.50   | 4.00   | 5.35    | 8.00  | 10.20 | 22.50 |      |
| Niagara (2-yr., No. 1) .....     |        |        |        |        |        |        |         |       |       |       |      |
| heavy rooted .....               | .12    | .60    | 1.10   | 2.00   | 3.00   | 5.00   | 9.00    | 13.75 | 18.50 | 42.00 |      |
| Moore's Early (2-yr.) .....      |        |        |        |        |        |        |         |       |       |       |      |
| heavy rooted .....               | .12    | .60    | 1.10   | 2.00   | 3.00   | 5.00   | 9.00    | 13.75 | 18.50 | 42.00 |      |
| Fredonia (3-yr.) bearing-size..  | .40    | 1.80   | 3.25   | 5.50   |        |        |         |       |       |       |      |
| Fredonia (2-yr., No. 1) .....    |        |        |        |        |        |        |         |       |       |       |      |
| heavy rooted .....               | .25    | .90    | 1.60   | 2.90   | 4.25   | 9.00   | 15.00   | 40.00 | 54.00 |       |      |
| Caco (3-yr.) bearing-size .....  | .50    | 2.25   | 4.00   | 7.50   |        |        |         |       |       |       |      |
| Caco (2-yr., No. 1) .....        |        |        |        |        |        |        |         |       |       |       |      |
| heavy-rooted .....               | .30    | .70    | 1.25   | 2.25   | 4.00   |        |         |       |       |       |      |
| Golden Muscat (2-yr., No. 1) ..  | .75    | 2.00   | 3.75   |        |        |        |         |       |       |       |      |
| Golden Muscat (1-yr.) .....      | .50    | 1.25   | 2.00   | 3.80   | 7.25   | 25.00  |         |       |       |       |      |

## HOW TO ORDER

**WHEN TO ORDER.** Order now on receipt of this catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible, according to weather conditions. Shipping date March 15th to the latter part of May.

**HOW TO ORDER.** An Order Blank is provided herewith for your convenience. Fill out clearly and be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order, or check. If cash is remitted, be sure to register letter.

**PAYMENT AND TERMS.** Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

## CORRECT PLANTING BOOKLET

Forty-eight pages of valuable information on planting, pruning and general care of plants, shrubs, trees, etc. Everyone interested in plants should have this book. Supply limited.

PRICE 25c.  
If included  
with order—

**15¢**

## Berry Planting Instructions

### PLANTS REQUIRED TO SET AN ACRE

|                                     |                          |        |
|-------------------------------------|--------------------------|--------|
| Strawberries (Commercial use) ..... | 3 ft. 8 in. x 1 1/2 ft., | 7,920  |
| Strawberries, Everbearing .....     | 2 1/2 ft. x 1 1/2 ft.,   | 11,600 |
| Strawberries (Garden use) .....     | 2 1/2 ft. x 1 1/2 ft.,   | 11,600 |
| Black Raspberries .....             | 7 1/2 ft. x 3 1/2 ft.,   | 1,777  |
| Red Raspberries .....               | 6 ft. x 3 ft.,           | 2,400  |
| Blackberries .....                  | 7 ft. x 3 1/2 ft.,       | 1,777  |
| Dewberries .....                    | 6 ft. x 3 ft.,           | 2,400  |
| Currants .....                      | 5 ft. x 4 ft.,           | 2,200  |
| Gooseberries .....                  | 5 ft. x 4 ft.,           | 2,200  |
| Grapes .....                        | 8 ft. x 10 ft.,          | 540    |
| Grapes .....                        | 8 ft. x 12 ft.,          | 440    |

### SPACING DISTANCE FOR FRUIT TREES

|                    |                              |
|--------------------|------------------------------|
| Apple .....        | 30 to 40 feet apart each way |
| Peach .....        | 16 to 20 feet apart each way |
| Sour Cherry .....  | 16 to 24 feet apart each way |
| Sweet Cherry ..... | 20 to 30 feet apart each way |
| Pear .....         | 18 to 24 feet apart each way |
| Plum .....         | 18 to 24 feet apart each way |
| Apricot .....      | 18 to 24 feet apart each way |

## Our Prices Are NOT PREPAID

except where  
noted

## DISCOUNTS

apply to  
everything in  
this catalog  
except  
Collections,  
Rio-Oso-Gem  
Seedless Pear  
Peat Moss



Discounts for Cash Orders  
 20% Discount up to February 5th  
 15% Discount up to March 5th  
 10% Discount up to April 5th

Our Number

ORDER SHEET

# WESTHAUSER NURSERIES

## SAWYER, MICHIGAN

In Addition

**FREE**

NURSERY STOCK

WITH \$5.00 AND \$10.00

CASH ORDERS

SEE PAGE 3

|                                   |          |          |         |          |
|-----------------------------------|----------|----------|---------|----------|
| To be filled in<br>by customer -- | By Check | By P. O. | By Cash | By Draft |
|-----------------------------------|----------|----------|---------|----------|

Date

1941

Amount of Order \$

Enclosed \$

Amount Due \$

Your Name

Ship to

(Please print or write your name plainly to avoid errors and delay)

Post Office

State

R.F.D.

Box No.

Street No.

(If other than Post Office)

Nearest

Express Office

County

# HOW TO ORDER

**WHEN TO ORDER.** Order now on the receipt of this Catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible according to weather conditions. Shipping date March 15 to the latter part of May.

Ship On or About

Express ( )

Parcel Post ( )

No Orders for less than One Dollar accepted.

QUANTITY

VARIETY NAME

Dollars

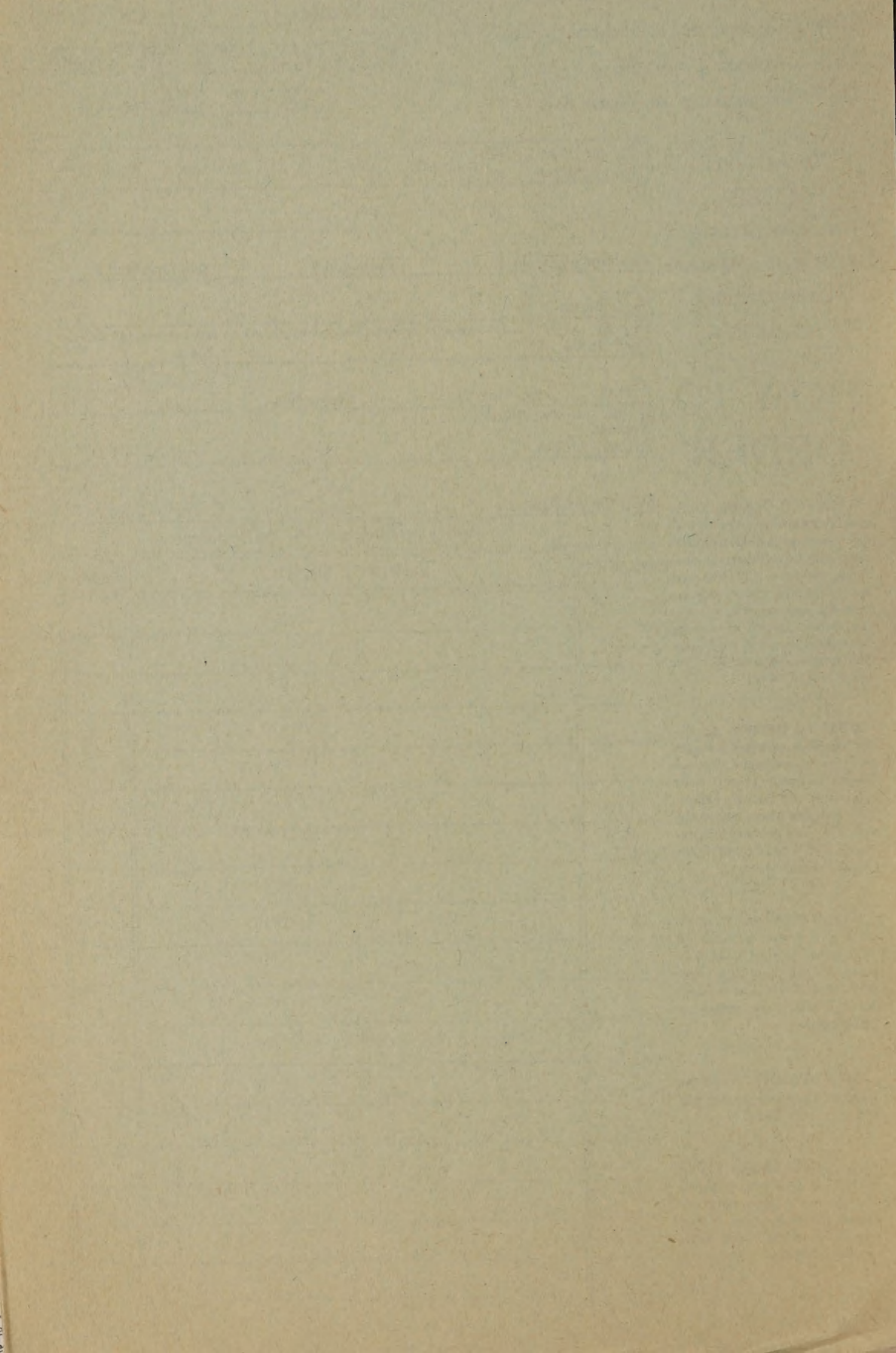
Cents

**HOW TO ORDER.** An Order Blank is provided herewith for your convenience. Fill out clearly, be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order or check. If cash is remitted, be sure to register letter.

**PAYMENT AND TERMS.** Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

**HOW TO SHIP.** We advise Express if you have an Express Office in your Town.

Parcel Post shipments will be made C. O. D. for Postage, you can pay your Postman the Postage on arrival of plants, in that way your plants are automatically Insured.





# FANCY GRAPES

For Highest Flavor and Quality

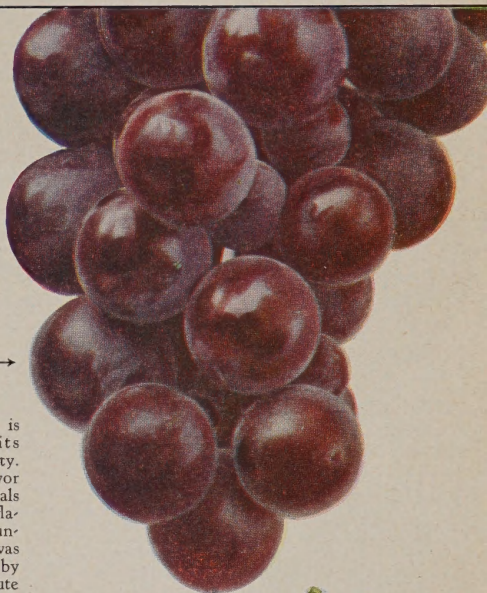


**FREDONIA**

A winner. This new variety threatens to displace all other black grapes. A new, very early grape, originated and thoroughly tested by the New York Experiment Station. The clusters and berries are large with excellent flavor. Ripens fully ten days before Moore's Early and is an excellent shipper, as it does not crack. This grape fills a long-felt need—a juicy, delicious black grape that ripens early. Vine vigorous and productive. One of the best new varieties. Prices, see page 30.

**CACO**  
(Red)

This new Grape is outstanding for its beauty and quality. Color wine-red, flavor unusually rich, rivals in appearance and flavor Grapes grown under glass. Caco was awarded a medal by the American Institute of New York, a high honor for achievement. Prices, see page 30.



**GOLDEN MUSCAT**

This new hardy California Grape can now be grown in every section of the country. This variety is the result of the cross of the Muscat Hamburg and Diamond, which are very desirable in themselves. This cross makes a hardy, heavy bearing vine, and the quality of the fruit is similar to the white California Grape sold at all fruit markets. The berries are large, sweet and meaty, making it a wonderful variety to grow for home use and roadside stands. The bunches are large, heavy, broad shouldered, and tapering. Very compact. On account of this Golden Muscat being such a productive plant, we advise a good complete commercial fertilizer every spring, and you will be delighted with the crop. Supply of plants still limited. Prices, see page 30.

**Quick-Fruiting**

**Fancy Grape Collection**

- 2 CACO (3-yr. bearing-age)
- 1 FREDONIA (3-yr. bearing-age)
- 1 GOLDEN MUSCAT (2-yr.)

No discount

**\$1.69**





Colorado Blue Spruce



Pfitzer's Juniper



Black Hills Spruce



Spiny Greek Juniper



Norway Spruce

## Plant Westhauser's Hardy Evergreens

**COLORADO BLUE SPRUCE.** Its intense steel-blue, glistening foliage makes it desirable for lawn or grouping. Nice bushy trees will make rapid growth from now on; they have a wonderful root system; three times transplanted; packed with sufficient peat moss to insure good growth. 6 to 8 in., twice transplanted, 25c each; 3 for 65c; 6 for \$1.00. 15 to 20 in., three times transplanted, \$1.50 each; 3 for \$4.00, burlapped and balled. 2 ft. up, \$2.25 each, burlapped and balled.

**SEEDLING STOCK.** 4 to 6 inches

|                       | Each   | 5      | 10     | 100     |
|-----------------------|--------|--------|--------|---------|
| Virginia Juniper ...  | \$0.15 | \$0.50 | \$0.90 | \$ 7.50 |
| Norway Spruce .....   | .10    | .40    | .60    | 3.50    |
| Chinese Juniper ..... | .20    | .75    | 1.25   | 10.00   |

### BARGAIN

For Foundation Planting.  
Well-rooted Trees.

- 1 COLORADO BLUE SPRUCE, 7 to 8 in.
- 1 PFITZER'S JUNIPER, 7 to 8 in.
- 1 BLACK HILLS SPRUCE, 7 to 8 in.
- 1 SPINY GREEK JUNIPER, 7 to 8 in.
- 1 NORWAY SPRUCE, 10 to 12 in.
- 3 VIRGINIA JUNIPER SEEDLINGS, 4 to 6 in.
- 3 CHINESE JUNIPER SEEDLINGS, 4 to 6 in.

All 11 Trees for only **\$1.79** Prepaid

**FREE!!** Packed in Peat Moss. Mix with your soil.

### BLACK HILLS SPRUCE.

The hardiest of all Spruce. Bushy in habit, and symmetrical. Foliage varies from a bright green to blue tint. 15 to 20 in., \$1.25 each; 2 for \$2.25; 4 for \$4.00, burlapped and balled. 6 to 8 in., 25c each; 3 for 65c; 6 for \$1.00.

### NORWAY SPRUCE.

Deep green foliage, excellent for windbreaks; an ideal Christmas tree. Fast grower. 10 to 12 in., twice transplanted, 3 for 60c; 6 for \$1.00; 20 for \$2.25; 100 for \$10.00; 1½ ft. up, 70c each; 3 for \$2.00, burlapped and balled. 2½ to 3 ft., \$1.00 each; 3 for \$2.75, burlapped and balled.

### SPINY GREEK JUNIPER.

Is of fine glaucous color and is well adapted for foundation plantings, rock gardens, or other situations where small or dwarf trees are required. 6 to 8 in., transplanted, 30c each; 3 for 75c; 6 for \$1.25.

### PFITZER'S JUNIPER.

Low, horizontal growing evergreen with bluish tint, foliage fine in texture. They are very graceful and particularly useful for foundation planting, in rock garden and in front of taller evergreens. Packed and shipped with sufficient peat moss to insure good growth. 6 to 8 in., transplanted, 25c each; 2 for 45c; 6 for \$1.00.

## New 60-DAY HYBRID Sweet Corn ➔

**Really Early — Finest Quality  
Brings 35c to 50c per dozen**

Without a doubt the finest early variety in cultivation for home and market gardens. Earliest of all quality Hybrid Sweet Corn. Ready for market in 60 days. 12-rowed, golden yellow ears, with small cob, on stocky 4-ft. stalks. Brings 35c to 50c a dozen. ½ lb., 45c; 1 lb., 65c; 2 lbs., \$1.25; 5 lbs., \$2.75, postpaid.

## New MINGOLD

Winner of the All-American  
Silver Medal of 1940

Early—Productive—More Healthful. NOW Yellow Tomato Juice that is delicious, and more healthful, richer in Vitamin D. Think of the tasty, colorful combination salads. Less acid, fine for marmalade. Mingold was originated by Dr. Troy Currence of Minnesota Agricultural Experiment Station. Very hardy, thick skinned, uniform, delicious flavor. Ripens early. Plants should be staked. Packet of over 150 seeds, 15c each; 2 for 25c; 5 for \$1.00.

